

The Carolinas' Courier



International Right of Way Association - Carolinas Chapter 31

FALL SEMINAR 2016

The next Chapter 31 Meeting will be held on **October 28, 2016** at the **Wild Dunes Resort in Charleston, SC**



CONTACT INFORMATION:

President:
Matt Rhoad
919-821-6748
Mrhoad@smithlaw.com

Vice President:
Jason Bloch
803-316-7793
jbloch@telics.com

Treasurer:
Anthony Alderman
828-228-4673
aalderman@nxnwconsulting.com

Secretary:
John Palmer
828-280-4520
jpalmer@palmercompanyinc.com

International Director (1 year):
Ottis 'Buster' Allen
919-546-3483
Buster.allen@duke-energy.com

International Director (2 year):
Matt Rhoad
919-821-6748
Mrhoad@smithlaw.com

DATE: Friday, October 28, 2016

LOCATION:
Wild Dunes Resort
1 Sundial Circle
Isle of Palms, SC 29451

(See inside for more information)

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SCHEDULE:

7:30 A.M.—8:10 A.M. Registration/Welcome/Announcements/Sponsor Introductions
 8:10 A.M.—8:30 A.M. IRWA Update: Tim Drennan, Manager, Field Operations, IRWA
 8:30 A.M.—8:40 A.M. ~~Break~~

Presentations

8:40 A.M.—9:20 A.M. **Charlotte 2022 IRWA Conference Bid (Nashville's Lessons Learned)**
 Jenni Kriner & Dan Gill
 9:20 A.M.—9:30 A.M. ~~Break~~
 9:30 A.M.—10:45 A.M. **The History of Eminent Domain**
 Mazie Leftwich, Contract Land Staff
 10:45 A.M.—10:50 A.M. ~~Break~~
 10:50 A.M.—11:40 A.M. **History of the Land & Right of Way Industry**
 Brent Leftwich, Contract Land Staff
 11:40 A.M.—11:50 A.M. ~~Break~~
 11:50 A.M.—12:40 P.M. **Local Matters: Why Local Representation & Messaging is Essential**
 Shaun Tweed, ERM Group
 12:40 P.M.—1:25 P.M. LUNCH Sponsored by North by Northwest Consulting
 1:25 P.M.—2:25 P.M. Chapter Business Meeting

MESSAGE FROM OUR PRESIDENT

With the summer heat finally starting to abate, Chapter 31's eyes have been focused on next summer in Anchorage, Alaska, when the Board will vote on the host site for the 2022 International Conference. Chapter 31 submitted an application to host that conference in Charlotte and will be competing against Denver and Cleveland for that honor. Many thanks to committee co-chairs Bill Christian and Julie McDonald for all of their hard work coordinating the arduous task of compiling all of the information needed for the application, as well as to the rest of the committee: Lisa Norris, Jason Bloch, John Palmer, Andrew Ponder, Kevin Kilpatrick, Buster Allen, and Holly Whitley-Cataldo. The committee will next work on how best to position our Chapter for a successful vote next summer. A successful campaign to win the vote for Chapter 31 will require our members to chip in – from coming up with creative ideas to carrying out the plans. If we win the bid, we will need over 120 volunteers to pull off a successful conference. Please contact Bill or Julie if you would like to help on the committee or if you have any suggestions or ideas.

Many thanks to all of those who attended the summer seminar in Asheville in August. The two days of clas-

ses, networking social at Highland Brewing Company, and seminar were all well-attended and provided members a great opportunity to learn and network. A special thank you to our sponsors for those events – TELICS and The Palmer Company, Inc.

Our next meeting is our annual Charleston, SC meeting – and we'll have a packed agenda. Course 803 "Eminent Domain Law Basics for ROW Professionals", a 2-day course, will be offered on October 26-27. A golf outing and AI's Low Country Boil will be on October 27, followed by the seminar on October 28. Accommodations will be at Wild Dunes Resort, which recently released additional rooms for our Chapter at a very attractive rate – but if you haven't yet made reservations, time is quickly running out! On October 29, Chapter 31 is happy to host the Region 6 Fall Forum. Please let any of your officers know if you have any issues or concerns that you think should be raised at the Fall Forum. Thanks to North By Northwest Consulting, Inc. and ERM Group for sponsoring the social and the seminar.

On a final note, thanks to Laura Stoddart for putting together this newsletter. It takes a lot of time to solicit advertisements and articles, hound slack presidents who don't get their

materials in on time, and layout the final product. But, in the end, this is *your* newsletter. It is not only a place to learn about upcoming events, it is also a place for articles that may be of interest to our members. This edition includes an article by Bonnie Blalock regarding her experience at the Young Professionals symposium at the International Conference this past June and an article by me regarding a recent change in North Carolina law on the statute of limitations for removing encroachments. If you have any articles or other items of interest to our membership, please keep the newsletter in mind and contact Laura Stoddart if you have anything you would like to submit.

And if anyone wants to write an article on the Belgian brewery that is now distributing beer by way of a pipeline in public road right of way rather than tractor trailers rumbling through the heart of their historic medieval town, I am available to help with onsite research!

Matt



Matt Rhoad





FALL SEMINAR, CHARLESTON, SC

October 26-28, 2016

REGION 6 FALL FORUM

October 28-29, 2016

WILD DUNES RESORT

5757 Palm Blvd., Isle of Palms, SC 29451

(877) 624-3654 * WildDunes.com

IRWA Room Rate: \$129.00 plus taxes (**rate available by phone only**).

Room reservations must be made by September 26th to ensure this rate.

Special \$149 rate available for Saturday night pending availability.

Overflow hotel: TBD (if needed)

Friday Seminar Lunch sponsored by:

NORTH BY NORTHWEST CONSULTING, INC.

Fall Seminar Social and Networking **Thursday, October 28**, 6:00pm - until

AL OSWALD'S LOW COUNTRY BOIL

1041 West Ocean View Road, Charleston, SC 29412

Shuttle service to be provided.

Thursday night Networking Social sponsored by:

ERM GROUP

Thursday Social at Uncle Al's **\$15 per person** # attending ____

Friday Seminar (including lunch) **\$30 per person** # attending ____

Forum Social (Friday night, incl. dinner) **\$30 per person** # attending ____

Name _____ Phone: _____

Company _____

Street / P.O. Box _____

City _____

Guest(s) Name(s) and Company: _____

**Register for all events online at the Chapter 31 website:
www.irwa31.com (on the Calendar tab)**

OR mail this form along with registration fee by **Friday, October 21st to:**

Anthony Alderman c/o North by Northwest Consulting, Inc.

260 Union Square NW, Suite 206

Hickory, NC 28601



FALL SEMINAR & REGION 6 FORUM, CHARLESTON, SC

October 26-29, 2016

AGENDA

WEDNESDAY & THURSDAY, OCTOBER 26-27

Wednesday & Thursday, October 26-27

8:00 a.m. - 5:00 p.m.

EDUCATION

C803– Eminent Domain Law Basics for ROW Professionals (2 day course)

Wild Dunes Resort

Thursday, October 27

TBD (morning)

GOLF @ RiverTowne Country Club (see flier page for details)

6:00p.m. – until

NETWORKING SOCIAL & HOSPITALITY

Al Oswald’s Low Country Boil

Shuttle service will be provided from Wild Dunes Resort

Sponsored by: ***ERM GROUP***

FRIDAY, OCTOBER 28

FALL SEMINAR PROGRAM

Wild Dunes Resort

Friday, October 28

7:30a.m.— 8:10a.m.

Registration/Welcome/Announcements/Sponsor Introductions

8:10a.m. — 8:30a.m.

IRWA Update: Tim Drennan, Manager, Field Operations, IRWA

8:30a.m. — 8:40a.m.

~~ Break ~~

Presentations

8:40a.m.— 9:20a.m.

Charlotte 2022 IRWA Conference Bid (Nashville’s Lessons Learned)

Jenni Kriner & Dan Gill

9:20a.m. - 9:30a.m.

~~ Break ~~

9:30a.m. – 10:45a.m.

The History of Eminent Domain

Mazie Leftwich, Contract Land Staff

10:45a.m. - 10:50a.m.

~~ Break ~~

10:50a.m.– 11:40a.m.

History of the Land & Right of Way Industry

Brent Leftwich, Contract Land Staff

11:40a.m. - 11:50a.m.

~~ Break ~~

11:50a.m. – 12:40p.m.

Local Matters: Why Local Representation and Messaging is Essential

Shaun Tweed, ERM Group

12:40p.m. – 1:25p.m.

LUNCH sponsored by: *North by Northwest Consulting*

1:25p.m. - 2:25p.m.

Chapter Business Meeting

6:00pm—???

Region 6 Fall Forum Social @ Wild Dunes Resort

SATURDAY, OCTOBER 29

8:00a.m. - 4:00p.m.

Region 6 Fall Forum

HOTEL INFORMATION



WILD DUNES RESORT

5757 Palm Blvd., Isle of Palms, SC 29451
(877) 624-3654 * WildDunes.com

IRWA Room Rate: \$129.00 plus taxes (**rate available by phone only**).

Reservations must be made by September 26th to ensure this rate.

Special \$149 rate available for Saturday night pending availability.

Overflow Hotel: TBD (if needed)

EDUCATION

Course will be held at the Wild Dunes Resort

C803– Eminent Domain Law Basics for ROW Professionals

October 26-27 (2-day course)

8:30am—5:30pm each day

Register before October 6th to avoid a late registration fee.

Three ways to register:

- 1. Chapter 31 website (Calendar tab or Courses/Education tab)***
- 2. International IRWA website***
- 3. Contact the course coordinator:***

Clark Hooper

704-576-3726

clark_hooper@att.net

Thursday Night Networking Social

Thursday, October 27, 2016

AL OSWALD'S LOW COUNTRY BOIL

Sponsored by: **ERM GROUP**

6:00—until?

*Shuttle transportation will be provided from Wild Dunes
Resort to and from Al's.*



Thursday Golf Outing

Thursday, October 27, 2016

RiverTowne Country Club

rivertownecountryclub.com

Tee Times starting between 10-11am (Captain's Choice)

Green fees are only \$55 for this immaculate course!

(Pay at the Pro Shop)

*Titleist is having a factory demo day that day as well, during which their latest technology will be available to try out.**



- » MAKE A TEE TIME
- » JOIN OUR EMAIL CLUB
- » FIND WEB SPECIALS



Contact Steve Dooley with questions: 843-754-2001

Register on the Chapter 31 website calendar.

Registration deadline is October 15th.

**improved golf swing not guaranteed.*

REGION 6 Fall Forum

Friday, October 28: Friday Night Social & Dinner
6pm—???

Boardwalk Inn Pool @ Wild Dunes Resort

Whether you are staying for the Fall Forum, or just want to meet and network with other IRWA Region 6 professionals, join us near the Boardwalk Inn Pool at Wild Dunes.

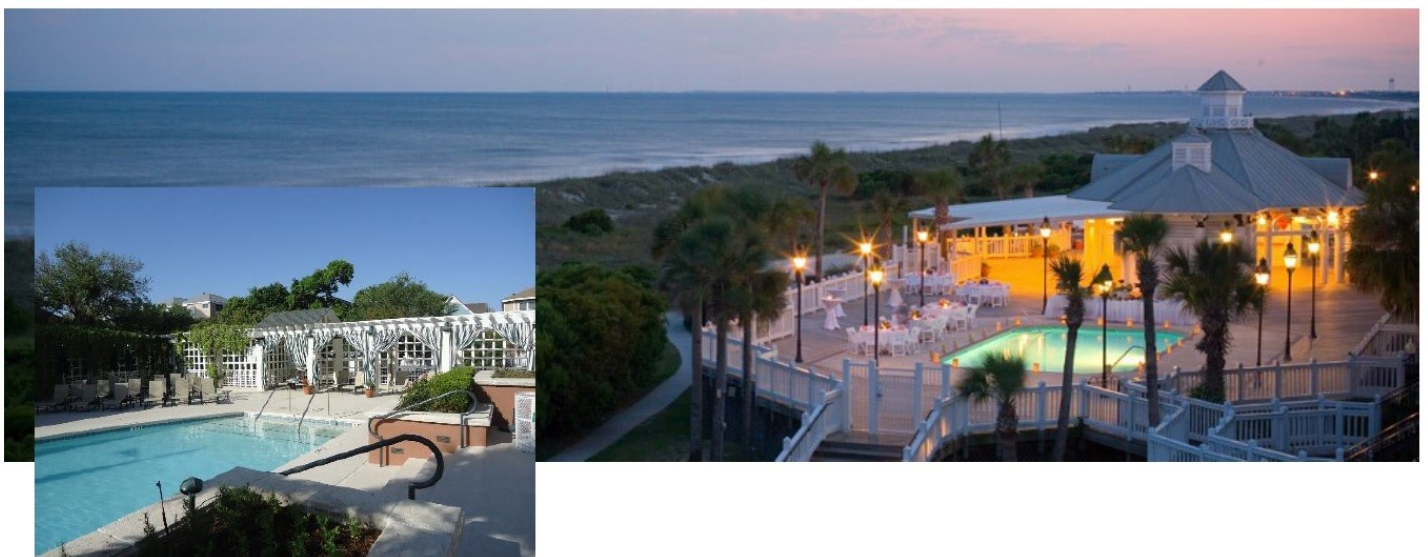
Cost is \$30; register on the Chapter 31 website calendar.

Saturday, October 29: Region 6 Fall Forum
8am—4pm

Wild Dunes Resort

All Region 6 members welcome! Lunch is provided.

FREE; please register on the Chapter 31 website calendar.





THE SECRETARY'S REPORT

BY JOHN PALMER

The Summer Seminar and business meeting were held on August 19, 2016 at the Double Tree by Hilton Hotel – Biltmore in Asheville, NC and was well attended. The meeting was called to order by Matt Rhode at 8:00am. Larry Wright swore in Matt Rhode as President. Pas President Buster Allen passed the Presidents Pin to new President Matt Rhode.

Thank you to The Palmer Company, Inc and TELICS for sponsoring the Thursday evening social at Highland Brewing Company and Friday's lunch.

Minutes from the Spring Meeting and Seminar held April 22, 2016 in Hickory, NC were approved.

SECRETARY'S REPORT –

Please see the Treasurer's section of this newsletter for details.

OLD BUSINESS

- President Matt reviewed the upcoming seminar schedule and said it would be posted online.
- The 2022 Conference bid was discussed in morning session. The information package is due by October 1, 2016. More information to follow.

NEW BUSINESS

- Discussion of website efficiency/ problems – registration and events timeliness. More to follow.
- Discussion on how we can handle sponsorships such as explore annual sponsorships at different levels or keep existing sponsor structure. Sarah Lutz volunteered to gather information about how other organizations do sponsorships
- Angel Banks presented a video and report on the IRWA Foundation. The video is on RWIE.org.

** REMINDER: Business meetings are open to ALL Chapter membership! You don't need to be an officer or committee chairperson to attend. Please consider staying after lunch next time to learn more about your Chapter and to be eligible to win a \$50 gift card!*

Meeting adjourned at 2:50pm.

Respectfully submitted,

A handwritten signature in black ink that reads "John C. Palmer". The signature is fluid and cursive, with a large initial "J" and "P".

John C. Palmer
Secretary, IRWA Carolinas Chapter 31

MEMBERSHIP REPORT



TREASURER'S REPORT

Report created on 10/1/2016

07/01/15-09/30/2016

Profit & Loss

Income: \$19,377.21

Expense: \$21,752.70

Net: (\$2,375.49)

Balance Sheet

Checking: \$14,034.82

Savings: \$44,464.39

TOTAL: \$58,499.21

New Members **14**
Total Membership as of September 9, 2016 **296**

WELCOME ! New Members

Sophia Tucker (THC, Inc.)

Amy Funney (Duke Energy)

Stephanie M. Thomas (THC, Inc.)

Eric B. Kirkman (John McCracken & Associates)

John Travis Cockerman (JTC Appraisals, Inc.)

Dennis Leland Morin (Percheron)

Gary C. Pennington (Pennington Law Firm)

Steve Alan Amos (Percheron)

Lindsay Wagner (Percheron)

Clifton Douglas Wagner (Percheron)

Luke A. Ferrill (Percheron)

Ellen McKinnon (City of Asheville)

Brian Moran (Central Electric Power Cooperative, Inc.)

Barbara A. Trainor (Percheron)

*Interested in becoming a member?

Go to www.irwa31.com and click on the membership tab.
 Or email kdkilpatrick@vaughnmelton.com for more information.



FALL 2016 SOCIAL— ASHEVILLE, NC



Guys, its only 2:00... How many have you had?



The brewery tour is about to



Do we get to drink that?



And this is where we Put the annoying drunks.



Something is Growing



The newly formed Asheville Clogging Team



This is the great Scottish settler, McGet Back Yo Work



Lumberjack Representatives



Are they playing cards or Pokemon.



When did the sun come out?



Real Estate Development Alert

Statute of Limitations for Actions to Remove Encroachments from Easements Returned to 20 Years

By Matthew D. Rhoad

In 2007, the North Carolina Court of Appeals held in [Pottle v. Link](#), 187 N.C. App. 746, 654 S.E.2d 64 (2007), that actions to remove encroachments from an easement must be brought within six years of the encroachment being installed. Instead of applying the 20-year statute of limitations for adverse possession under N.C. Gen. Stat. § 1-40, the Court in *Pottle* held that the six-year statute of limitations in N.C. Gen. Stat. § 1-50(a)(3) applies, which governs actions for injury to an “incorporeal hereditament” – a term which the North Carolina Supreme Court has previously defined as “an intangible right in land, such as an easement.” The North Carolina Supreme Court agreed to review the *Pottle* decision based in large part on *amici curiae* (“friend of the court”) briefs submitted by several utility companies, but the appeal was dismissed as moot when the parties to the case settled. As a result, for the past nine years the opinion in *Pottle* has been law and the statute of limitations for bringing an action to remove an encroachment from an easement in North Carolina has been six years.

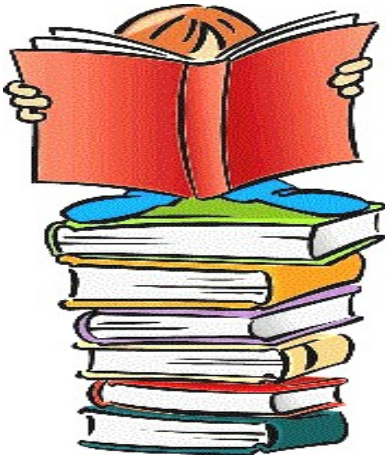
The North Carolina Supreme Court finally received an opportunity to review the *Pottle* decision late last year in [Duke Energy Carolinas, LLC v. Gray, et al.](#), N.C. Sup. Ct. No. 108 PA 14-2. The defendant in *Gray*, Herbert A. Gray, owns property in Huntersville, North Carolina that is encumbered by an electric transmission line easement owned by the plaintiff, Duke Energy. In October, 2006, Mr. Gray completed construction of a house on the property, a corner of which encroached upon Duke Energy’s easement. Ultimately, in December 2012, Duke Energy filed suit against Mr. Gray asking the court to issue an injunction forcing him to remove the encroachment from the easement.

The trial court granted summary judgment in favor of Mr. Gray on the basis that Duke Energy’s claim was barred by the six-year statute of limitations set forth in *Pottle*. Duke Energy appealed to the North Carolina Court of Appeals, with the support of *amici curiae* including Piedmont Natural Gas and PSNC Energy. The Court of Appeals noted that it was bound by the *Pottle* decision because one panel of the Court of Appeals cannot overturn a decision issued by another panel, and unanimously upheld the trial court’s ruling in favor of Mr. Gray. Duke Energy, with the continuing support of the *amici curiae*, successfully petitioned the North Carolina Supreme Court to review the Court of Appeals’ decision.

The Supreme Court heard oral arguments in *Gray* in October 2015 and issued an opinion on August 19, 2016, establishing that an easement is both an incorporeal hereditament and real property, and that the six-year statute of limitations for injury to incorporeal hereditaments applies to actions for monetary damages caused by an encroachment, while the 20-year statute of limitation for adverse possession applies to actions to recover possession of the easement. The Supreme Court reasoned that the General Assembly never intended that a utility’s right to maintain its easements could be successfully challenged in a time as short as six years. Accordingly, the Supreme Court overturned *Pottle*, reversed the Court of Appeals’ holding in *Gray*, and sent the *Gray* case back to the trial court for further proceedings.

For over 100 years prior to *Pottle*, public utility companies in North Carolina were afforded twenty years in which to bring an action to remove an encroachment on their easements. From 2007-2016, *Pottle* erroneously reduced that window to six years. The Supreme Court’s holding in *Gray* re-establishes that public utility companies in North Carolina have twenty years in which to bring an action to remove an encroachment and will not be forced to incur the significant costs necessary to monitor, police and remove encroachments on their hundreds of thousands of easements every six years.

If you have any questions about this alert or if you would like to learn more about the issues covered in this alert, please contact your Smith Anderson lawyer.



Education Corner

by Holly Whitley-Cataldo



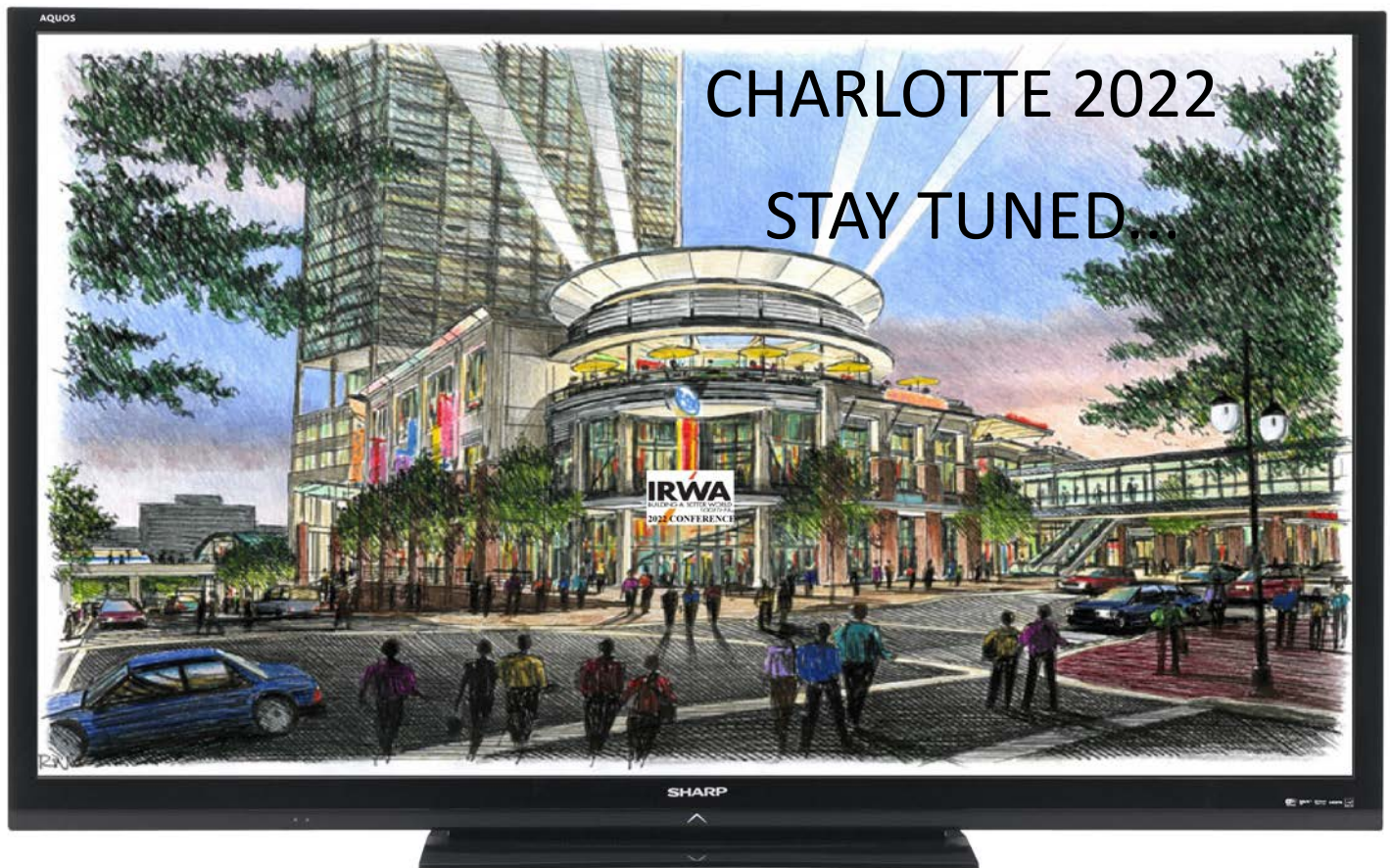
Our October course will be **C-803 Eminent Domain Law Basics for R/W Professionals**. It is a 2-day course, but no better place to spend those 2 days, but in beautiful Charleston!!! [Sign up NOW!!!](#)

Thank you to all of the course coordinator volunteers the last few classes and thank you Clark Hooper for all his help teaching me behind the scenes.

Our next courses will be offered in February (C501 and C502) and will kick off the IRWA relocation certification path. **If you would like your R/W-**

RAC, you are going to want to join us in these classes beginning in February. The classes for certification will be broken into several batches, so stay informed.

I am always open to suggestions or questions regarding the courses, so please contact me at holly.whitley-cataldo@hdrinc.com





In case you missed, (or did not quite follow) my recent jumbled verbal presentation on my experience at the IRWA Young Professional Symposium at the International Conference in June this past summer, I wanted to take a moment to share that with you and why the YP Initiative is so important to me.

To give you a quick history, I stumbled into the Right of Way Industry after an uneasy decision was made to switch from Hospice nursing in order to prioritize my health that was declining at that time. What I thought would be a temporary administrative position to get me back on my feet, became an incredible opportunity for me as I developed a hunger that I had never had before. A hunger to succeed. Within that first year, I had completed Real Estate School and started working in the field - developing professional skills I would have never had (or even possibly imagined myself having) otherwise. Even so, I struggled for a long time to find my confidence in myself as a professional, and often downplayed my potential for growth within the industry. It wasn't until I started

getting involved in the IRWA, and was presented with a leadership opportunity for the Young Professionals, that I started realizing my worth and potential in our Industry. Leader is a word I would have never used to describe myself, but I knew that putting myself in that position would force me out of my comfort zone and essentially, be the only way to grow.

In that position, and after making a huge employment change involving a move, I was given the opportunity to represent our Chapter and Region's Young Professionals at the IRWA Young Professional Symposium in Nashville this past June, which merged with the International Conference. There, I was able to meet and network with Young Professionals from around the world, and attend a one day seminar that involved over ten different presentations ranging from RWIEF, Condemnation, Relocation Practices, Technology in the Industry, and including lunch with the Congress for Global Infrastructure Real Estate Group. The following day (the day of the opening ceremony for the International Conference), we were able to participate in Community Practice

Meetings, the Opening Ceremony, and Region caucuses. It was during this time that I realized how far I had come, as I celebrated another year of being healthy - and to say it lit a fire for me would be an understatement. I left there with even more excitement about developing our YP program, as well as more confidence in myself in my career. It is crucial to embrace Young Professionals in our Industry and give them a platform and encouragement to succeed, as I was given - as well as utilizing all resources to learn from those who have been involved for long periods of time. I believe combining the current experience and knowledge with our rising generation's innovation will make our Industry the best it has ever been. Ultimately, this is why the IRWA has initiated and pushed for YP development and I hope to help achieve that on the Chapter and Regional level. I couldn't be more thankful to the Chapter Board for giving me this opportunity, and for those who have believed in me along the way. I'm just getting started! J



Right-of-Way Appraisal Services



What we do

We offer a variety of independent right-of-way appraisal services that include:

- Market and Impact Studies
- Right-of-way appraisals
- Expert Testimony
- Right-of-way appraisal review
- Related advisory services

Compass South Appraisals specializes in appraising timberland and rural commercial properties in the southeastern region of the United States. We are a niche business, focusing almost exclusively on the countryside and small towns. There are very few appraisal companies that seek this kind of specialization and we are proud to be one of the leading such firms in the region.

Our appraisal team has a professional, experienced staff with many members being Certified General Appraisers. Compass South Appraisals has affiliations with the International Right-of-Way Association with one member obtaining an R/W-AC designation.



Compass South Appraisals

• Knowledgeable Appraisal Team

Our team includes appraisers that are required to seek education on the ever evolving appraisal process.

- Certified General (CG) Real Estate Appraisers
- Advanced degrees in economics and accounting
- Staff with a Ph.D.
- In-house foresters

• Affiliations

We are affiliated with several professional appraisal associations, including:

- International Right-of-Way Association
- Appraisal Institute
- American Society of Appraisers
- Appraisal Review Management
- Society of American Foresters

• Our Clients

Our appraisal team comes in contact with a wide range of clients, including most of the major banks and Timber Investment Management Organizations. In the context of condemnations, we have regularly performed work for leading local and regional utility companies such as Santee Cooper, Central Electric, and SCANA. We have also performed work for governmental authorities.

• Efficient Data Management

We use a highly sophisticated data management software system that allows our appraisers access to a database with thousands of comparable sales. This ensures that all comparable sales used by appraisers in a report have been cross referenced with the legal deed provided by the tax assessor, are meticulously studied for quality of information, and are easily accessible to appraisers for timely completion of reports. Appraisers are also trained to use Remsoft– an advanced income modeling system.

• Property Specialization

Our firm specializes in the valuation of rural and suburban properties– the very type most likely to be impacted by utility right-of-ways. Not only do we have this specialization, but we also have extensive experience in the two-step process leading to successful condemnation: a proper market study to assist in the condemnation acquisition and a credible, well-presented assignment in compliance with professional standards.

At Compass South Appraisals, our extensive network of appraisal professionals and our collective experience allows us to provide quality appraisals to our clients in a cost-effective and timely manner.

For more information, please visit:
www.CompassSouthAppraisals.com

Contact:

Travis Avant
Principal Owner
843-893-6814
travis@compasssouth.com

Office
843-538-6814
PO Box 1766
Walterboro, SC 29488



RELOCATION CORNER



Did you know???

When determining a rental assistance payment for a displacee, did you know...

If a tenant pays little or no rent for the displacement dwelling, fair market rent should be used when determining the payment unless it is determined that this would cause hardship due to the displacee's income or other circumstances.

49 CFR 24.402(b)(1)(ii)



Please contact us with any questions:

Anne Regan: aregan@thcinc.net

Stephanie Bloch: stephanieblock@telics.com



Get Credentialed!



Time is Running Out ...
SR/WA “Old Program”

Need Credits??

C-200 Principals of Real Estate Negotiation (10/24-10/25)

An introduction to practical, effective communication and negotiation skills associated with real estate acquisitions.
\$415 Members / \$520 Non-Members

C-209 Negotiating Effectively with a Diverse Clientele (10/26-10/27)

Explores the dynamics of intercultural communication and provides insight which enables participants to successfully negotiate with people of different cultures and backgrounds through a greater understanding of, and respect for, diverse clientele. \$415 Members / \$520 Non-Members

C-213 Conflict Management: (10/28)

Provides specific strategies for those who are in need of far-reaching, collaborative solutions to minimize potential negative aspects of conflict. \$265 Members / \$330 Non-Members

Sponsored by:



Class Location:

Delaware Transit Corporation
119 Lower Beech Street
Wilmington, DE 19805

Class Coordinator:

Pam Mackey
DeIDOT
(302) 326-4483 or
pamela.mackey@state.de.us



**Hotel Blocks Now Open for 63rd Annual
IRWA Education Conference in Anchorage, AK!**

LIST OF CONTRACTED HOTELS:



Hilton Anchorage

500 W. 3rd Ave., Anchorage, AK 99501
(907) 272-7411

Rates start at **\$215.00** per night
Book [here](#) from now until May 15, 2017!



Marriott Anchorage Downtown

820 W. 7th Ave., Anchorage, AK 99501
(907) 279-8000

Rates start at **\$269.00** per night
Book [here](#) from now until May 11, 2017!



Hotel Captain Cook Anchorage

939 W. 5th Ave., Anchorage, AK 99501
(907) 276-6000

Rates start at **\$280.00** per night
Book [here](#) from now until May 11, 2017!

*Online registration for the IRWA Conference will be open starting Wednesday, October 12!
For questions, please contact Jade Meador, Director of Events, at meador@irwaonline.org



UPCOMING EVENTS

Save these dates!



	Winter Seminar Q1	Region 6 Spring Forum	Spring Seminar Q2	Annual Chapter 31 BOD Meeting	International Conference	Summer Seminar Q3	Region 6 Fall Forum	Fall Seminar Q4
2017	Columbia, SC Feb. 24, 2017	Georgia April 2017	Raleigh, NC April 2017	Charlotte, NC May 2017	Anchorage, AK June 11-14, 2017	Charlotte, NC August 2017	TBD	Charleston, SC October 2017
2018	Wilmington, NC Feb. 24, 2018	Myrtle Beach, SC April 2018	Myrtle Beach, SC April 2018	Charlotte, NC May 2018	Edmonton, AB June 24-27, 2018	Greenville SC August 2018	Savannah, GA August 2018	Charleston, SC October 2018
2019	Greensboro, NC Feb. 24, 2019	TBD	Columbia, SC April 2019	Charlotte, NC May 2019	Portland, OR June 9-12, 2019	Asheville, NC August 2019	TBD	Charleston, SC October 2019
2020	Myrtle Beach, SC Feb. 24, 2020	TBD	Raleigh, NC April 2020	TBD	Minneapolis, MC June 21-24, 2020	Waynesville, NC August 2020	TBD	Charleston, SC October 2020
2021	TBD	TBD	TBD	TBD	San Antonio, Ottawa June 24-27, 2021	TBD	TBD	TBD
2022	TBD	TBD	TBD	TBD	CHARLOTTE, NC June 2022	TBD	TBD	TBD

IMPORTANT DATES FOR WINTER 2017 NEWSLETTER

Newsletter Advertisements due January 8
 Payment for Advertisements due by January 15
 Newsletter Contributions due by January 15
 Newsletter will be posted by January 22

Send your newsletter contributions to Laura Stoddart
 Email: lstoddart@nxnwconsulting.com

Advertising in the IRWA newsletter is a great way to share information!

PRICES

Whole Page—\$250

Half Page—\$150

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