



CONTACT INFORMATION:

President: Matt Rhoad 919-821-6748 Mrhoad@smithlaw.com

Vice President: Jason Bloch 803-316-7793 jbloch@telics.com

Treasurer: Anthony Alderman 828-228-4673 aalderman@nxnwconsulting.com

Secretary: John Palmer 828-280-4520 jpalmer@palmercompanyinc.com

International Director (1 year): Ottis 'Buster' Allen 919-546-3483 Buster.allen@duke-energy.com

International Director (2 year): Matt Rhoad 919-821-6748 Mrhoad@smithlaw.com

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International Right of Way Association - Carolinas Chapter 31

SPRING SEMINAR 2017

The next Chapter 31 Meeting will be held on April 28, 2017 at the Hyatt House-Raleigh/North Hills

DATE: Friday, April 28, 2017

DATE: Fluay, April 26, 2017
LOCATION: Hyatt House — Raleigh/North Hills 160 Park at North Hills Street Raleigh, NC 27609 SCHEDULE:
7:30 A.M.—8:00 A.M. Registration
8:00 A.M.—8:30 A.M. Welcome/Announcements/Sponsor Introductions
8:30 A.M.—8:40 A.M. ~~Break~~
Presentations
8:40 A.M. – 9:30 A.M. FIMAN: NC's Flood Warning System – Ground Truthing of Hurricane
Matthew
David Key, PE, CFM-Director, Water Resources & GIS, ESP & Associates
9:30 A.M.—9:40 A.M. ~~Break~~
9:40 A.M.—10:30 A.M. An Overview of Drone Use Today
John Gibbs—Founder The Drone Co. Raleigh
Walter Lappert—Co-Founder & CTO, Lappert Smith Industries
10:30 A.M.—10:40 A.M. ~~Break~~
10:40 A.M.—11:30 A.M. Disposal of Surplus Property—A Roadmap to establishing Effective
Surplus Property Procedures
Jim Prossick, SR/WA, R/W-AC, R/W-RAC-VP Real Estate Ser. HDR, Inc.
11:30 A.M.—11:40 A.M. ~~Break~~
11:40 A.M.—12:30 P.M. Online Marketing for Disposal of Surplus Property
Hanna Bromberger—Asset Manager, City of Charlotte
Tim O'Brien, SR/WA—Asset Manager, City of Charlotte
12:40 P.M.—1:20 P.M. LUNCH—Hyatt House—Raleigh/North Hills
1:20 P.M.—2:30 P.M. Chapter Business Meeting
2017/18 OFFICER NOMINATIONS
President: Jason Bloch Secretary: John Palmer
Vice President: Anthony Alderman Treasurer: Steve Chastain

The election will be at our April meeting and nominations will be taken from the floor if there are any.

1 Year Director: Matt Rhoad

2 Year Director: Jason Bloch

MESSAGE FROM OUR PRESIDENT

With our annual elections coming up in April and my term as President ending, I want to take this opportunity to thank all of our members for this opportunity. I have very much enjoyed serving Chapter 31 as an officer the past four years and look forward to continuing to serve as a director and however else I can. Our Chapter is fortunate to have so many dedicated and active members. That makes our jobs as officers a lot easier. I encourage all of you to consider how you can help the Chapter remain strong and continue to grow – whether by serving as an officer, on a committee, or just by being more active in the Chapter.

On a more personal note, the past year has been challenging and difficult for me as my father's Multiple Sclerosis has progressed and worsened. As a result, frequently did not have the time to devote to my duties of President that the office, and the members, deserve. Luckily, I had a great cast around me to step up and help. The other officers, Jason Bloch, Anthony Alderman, and John Palmer, often took the initiative and laboring oar that I could not. I know the Chapter will be in great hands next year with Jason as President, as he has spent the past year juggling the duties of Vice President and being shadow President – a difficult task which he has performed incredibly well.

Another huge thanks to Julie McDonald and Bill Christian for co-chairing the Conference Bid Committee. Making a bid for the 2022 International Conference has been (and remains) the most important agenda item for the Chapter over the past six months or more. Bill and Julie have taken it on with the enthusiasm and drive necessary to make our bid successful. The Committee has been very active and continues to push our bid toward the vote in Anchorage this summer. Please contact Bill or Julie if you would like to help on the Committee or if you have any suggestions or ideas.

Our winter quarterly meeting in Columbia, SC, in February was great. We had excellent speakers, a great time at the social, and the accommodations were very nice. Thank you again to our sponsors for our Columbia meeting – Tidemark Land Services, TELICS, Compass South Appraisals, and Utility Land Service.

Our next meeting will be in Raleigh, NC, on April 28, and will be held jointly with IRWA's Asset Management Community of Practice. Course 700, a two-day course entitled, "Intro to Property/Asset Management" will be held on April 26-27. It should be a very interesting set of speakers and will help turn our attention to the asset management side of right of way, rather than acquisition.

Matt



Matt Rhoad









ASSET MANAGEMENT SYMPOSIUM

& CHAPTER 31 SPRING SEMINAR

April 26-28, 2017, Raleigh, NC

Presented by:



Hyatt house - Raleigh/North Hills

160 Park at North Hills Street, Raleigh, NC 27609 800-993-4983

IRWA Room Rate: \$129.00 plus taxes, pending room availability. Room reservations must be made by **Wednesday, April 5, 2017** to ensure this rate.

> Phone reservations: **800-993-4983** Online reservations: http://bit.ly/2mvqQQZ

Schedule of Events:

Wednesday, April 26th:	Course 700 (Intro to Property/Asset Management) - Day 1
Thursday, April 27th:	Course 700 (Intro to Property/Asset Management) - Day 2
	Networking Social
Friday, April 28th:	Chapter 31 Spring Seminar & Asset Management Symposium
	(4 hours of CEU - pending)

Thank you to all of our generous sponsors:



REGISTRATION INFO

Register and pay for all events on the Chapter 31 website:

www.irwa31.com

(Click on the Calendar tab and then register/pay for each event separately)

Thursday Social at TBD is:\$15 per person.Friday Seminar (including lunch) is:\$40 per person.

Make your hotel reservations directly with the hotel:

Hyatt house - Raleigh/North Hills

160 Park at North Hills Street, Raleigh, NC 27609 800-993-4983

IRWA Room Rate: \$129.00 plus taxes, pending room availability.

Room reservations must be made by <u>Wednesday, April 5, 2017</u> to ensure this rate, pending room availability. Rooms are limited.

Phone reservations: 800-993-4983 Online reservations: <u>http://bit.ly/2mvqQQZ</u>

Asset Management Symposium and Chapter 31 Spring Seminar Sponsors:





ASSET MANAGEMENT SYMPOSIUM

& CHAPTER 31 SPRING SEMINAR





WEDNESDAY & THURSDAY, APRIL 26-27 - EDUCATION & SOCIAL

Wednesday & Thursday, April 26-27						
8:00 a.m 5:00 p.m.	Course 700 (Intro to Property/Asset Management)					
	(2 day course) Hyatt house - Raleigh/North Hills					
Thursday, April 27						
6:00p.m. – until	Networking Social and Hospitality					
	TBD, 6pm - 8pm					
FRIDAY, APRIL 28 - A	SSET MANAGEMENT COP SYMPOSIUM & CHAPTER 31 SEMINAR					
<u>Friday, April 28</u>	Hyatt house - Raleigh/North Hills					
7:30a.m.— 8:00a.m.	Registration					
8:00a.m. — 8:30a.m. 8:30a.m. — 8:40a.m.	Welcome/Announcements/Sponsor Introductions ~~ Break ~~					
	Presentations					
8:40a.m 9:30a.m.	FIMAN: NC's Flood Warning System - Ground Truthing of Hurricane Matthew David Key, PE, CFM, - Director, Water Resources & GIS, ESP & Associates					
9:30a.m 9:40a.m.	~~ Break ~~					
9:40a.m. – 10:30a.m.	An Overview of Drone Use Today					
	John Gibbs - Founder The Drone Co. Raleigh Walter Lappert - Co-Founder & CTO, Lappert Smith Industries					
	water capperer corrounder a ero, cappere sinter industries					
10:30a.m 10:40a.m.	~~ Break ~~					
10:40a.m 11:30a.m.	Disposal of Surplus Property - A Roadmap to Establishing Effective Surplus Property Procedures					
	Jim Prossick, SR/WA, R/W-AC, R/W-RAC - VP Real Estate Services, HDR, Inc.					
11:30a.m 11:40a.m.	~~ Break ~~					
11:40a.m 12:30p.m.	Online Marketing for Disposal of Surplus Property					
	Hannah Bromberger - Asset Manager, City of Charlotte Tim O'Brien, SR/WA - Asset Manager, City of Charlotte					
12:40p.m 1:20p.m.	LUNCH					
	Hyatt house - Raleigh/North Hills					
1:20p.m 2:30p.m.	Chapter 31 Business Meeting					

HOTEL INFORMATION

Hyatt house - Raleigh/North Hills

160 Park at North Hills Street, Raleigh, NC 27609 800-993-4983

IRWA Room Rate: \$129.00 plus taxes, pending room availability. Rate includes buffet breakfast.

Room reservations must be made by <u>Wednesday, April 5, 2017</u> to ensure the IRWA rate, pending availability. Rooms are limited.

Reservations:

For phone reservations, call: **800-993-4983** For online reservations, click: <u>http://bit.ly/2mvqQQZ</u>



EDUCATION

C700 - Introduction to Property/Asset Management Instructor: Bill Christian, SR/WA

- When: Wednesday and Thursday, April 26-27 (2-day course) 8:00am—5:00pm each day
- Where: Hyatt house Raleigh/North Hills 160 Park at North Hills Street, Raleigh, NC 800-993-4983

Register before <u>April 1, 2017</u> to avoid a late registration fee.

Two ways to register:

International IRWA website, <u>www.irwaonline.org</u>
Contact the course coordinator:

Holly Whitley-Cataldo 704-338-6776 holly.whitley-cataldo@hdrinc.com



NETWORKING SOCIAL

Thursday Night Networking Social

- When: Thursday, April 27, 6 8pm
- Where: Yard House Raleigh 4208 Six Forks Road Raleigh, NC 27609 (919) 881-2590
- Cost: \$15

Register before April 20, 2017 for headcount purposes.

To register:

- 1. Go to Chapter 31 website, www.irwa31.com.
- 2. Click on the Calendar tab.
- 3. Click on the Networking Social link for April 27th.
- 4. Complete registration and payment.







\$1.8 Million Endowed



40 Years of Giving Back

Since RWIEF's inception in 1976 as a non-profit funding mechanism for right of way education, the Foundation has supported IRWA in building and improving its education program. Coming to the end of our 40th anniversary year, it is amazing to recognize that approximately \$1.8 M has been endowed to the program. Most members know that Foundation funding has produced new courses, updated existing courses, converted classroom courses to online formats, and made possible the 2004 revision of the *PRINCIPLES OF RIGHT OF WAY* text book. But that's not all. Funding for the Leadership Institute produced eleven online modules of leadership training that is free – yes, **FREE** – to IRWA members. All these courses and leadership modules provide continuing education credits for IRWA recertification. And there's more. RWIEF manages and/or appropriates funding for three scholarship programs.

We take this supporting role to heart and are excited to announce our partnering with IRWA in a three-year program to sponsor 40 new scholarships for members seeking their RWA or RWP designation. RWIEF will fund and IRWA will administer the program, set to roll out this June. These scholarships will

make a huge impact on these individuals and their employers.

So where do RWIEF funds come from? **YOU**! IRWA Chapter and Region members, along with leading industry corporations, generously donate money along with their time, energy and passion to raise funds. Thank you for helping us make a difference in the lives of right of way professionals and raise the level of expertise in this industry. Without your donations, we could not have achieved such milestones over these 40 years.



THE SECRETARY'S REPORT

CAROLINAS CHAPTER 31

BY JOHN C. PALMER

THE PALMER COMPANY, INC.

The Fall Seminar and business meeting were held on October 28, 2016 at the Wild Dunes Resort in Isle of Palms, SC and was well attended. The meeting was called to order by Matt Rhode at 8:10 am.

Attendees were welcomed and announcements were made.

Thank you to North by Northwest Consulting, Inc. and the ERM Group for sponsoring the Thursday evening social and Friday's lunch.

Minutes from the Summer Meeting and Seminar held August 8, 2016 in Asheville, NC were approved.

Secretary's Report

Please see the Treasurer's section of the newsletter for details.

Old Business

- The 2022 conference bid update was discussed in the morning session and all of those who worked on the project were thanked for their time and input. More information to follow.
- President Matt reviewed the upcoming seminar schedule and said it would be posted online.

New Business

- A discussion about how man of the current committees are needed and which ones are necessary. This issue would be studied with more information to follow.
- New member's lapel pin was discussed and introductions were made.

*REMINDER: Business meetings are open to ALL Chapter membership! You don't need to be an officer or committee chairperson to attend. Please consider staying after lunch next time to learn more about your Chapter and to be eligible to win a \$50 gift card!

Meeting adjourned at 3:20 p.m.

Respectfully submitted,

John C. Palmer Secretary, IRWA Carolinas Chapter 31



MEMBERSHIP

REPORT



Transferred Out	2
New Members 3rd Quarter	8
Total Membership as of March 21, 2017	308

WELCOME!! **New Members**

Andrew Lee (Vaughn & Melton Consulting Engineers)

Christopher Bass, (Central Electric Power Cooperative)

Melissa Cain (THC, Inc.)

John Terry (THC, Inc.)

Grant John Scott (TELICS)

Sheena M. Amos (Percheron, LLC)

Seth Rodriguez (Percheron, LLC)

Robert James (Duke Energy)

*Interested in becoming a member? Go to www.irwa31.com and click on the membership tab. Or email kdkilpatrick@vaughnmelton.com for more information.

TREASURER'S

REPORT

Report created on 03/20/2017

07/01/16-2/28/2017

Profit & Loss

Income: \$40,483.09 Expense: \$56,721.78 Net: (\$16,238.69)

Balance Sheet

Checking: \$9,939.10 Savings: \$34,476.91 TOTAL: \$44,416.01





Don't forget to explore the "IRWA University" page under the Education section of the IRWA website. You can take online courses at a convenient time and place for you. Visit www.irwaonline.org today! Or simply click on one of these two links to see what's out there!



C903: IRWA/IKT INTERNATIONAL UNDERGROUND INFRASTRUCTURE PANORAMA

THE SILENT HELPER.

There's an entire world of infrastructure below us — and the community doesn't even know it's there! Get ready to dive into the fascinating realm of underground infrastructure with <u>IRWA</u> and <u>IKT</u>. This <u>ONLINE course</u> explores the complex inner workings of underground infrastructure, including its construction, operation and management. Students may take this course alone or as part of the curriculum for the IKT/IRWA International Underground Infrastructure Certificate. Additionally, this course qualifies for IRWA recertification and CE. To find out more, visit <u>IRWA University</u> today!





RELOCATION CORNER

DID YOU KNOW???

1. Property owners can provide their own appraisal to the acquiring agency? In fact, the acquiring agency should consider all relevant information in its negotiations with property owners.

Did you know???

DID YOU KNOW???

2. When determining the amount of just compensation, the agency determines the just compensation amount to be offered to property owners. The appraiser does his research of the real-estate market and presents the appraisal of the fair market value. The next step is the review appraiser who evaluates the appraisal and recommends an amount for an agency official to approve which will then become the agency's estimate of just compensation. For some uncomplicated low value acquisitions, the agency may determine an appraisal is not required and prepare a waiver valuation that will be the basis which an agency official will approve the offer.

For more information, contact Anne Regan: <u>aregan@thcinc.net</u> and Stephanie Bloch: <u>stephanie-bloch@telics.com</u>

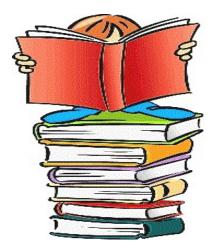
Chapter 31

International Right of Way Association

PDC—Quarterly Report

During the period of January 31, 2017—March 20, 2017, the following activities were processed and recorded by the PDC chair.

Activity	Last Name First Name		MI	Company	Date Received	
R/W - URAC Cert. Candidacy	Bloch	Jason		Telics	1/31/2017	
R/W - URAC Capstone Exam App	Bloch	Jason		Telics	2/13/2017	
R/W-RAC Certification App.	Williams	Brandy	-	PPS	2/23/2017	
R/W-RAC Certification App.	Williams	Justin		PPS	2/23/2017	
SR/WA - Completed Application	Moore	Buz	28 59	Duke Energy	1/31/2017	
SR/WA - Designation Received	Insogna	Becky		City of Charlotte	2/28/2017	
RWA & R/W - RAC Certification App.	Fox	Angie	20	CityScape Acq. Inc.	3/3/2017	
SR/WA Recertification (approval)	Allen	Buster		Duke Energy	3/12/2017	
Received Plaque & Pin SR/WA	Hosch	Ernest	2) 51	Telics	3/10/2017	
Received Plaque & Pin SR/WA	Lee	Gregory	Н		3/10/2017	
SR/WA Recertification (approval)	Chastain	Steven	В	O.R. Colan	3/17/2017	
SR/WA Completion Application	Frey	Stephen	с.	Professional Land Management, LLC	3/20/2017	





by Holly Whitley-Cataldo



C700 Intro to Asset/Property Management will be offered in April at the next seminar.

Registration is open NOW!!!

C-501-Residential Relocation and C-502-Business Relocation have been rescheduled for July 11-12 and July 13-14 in Raleigh NC. Take one class or both. Registration is open If you would like to be a course coordinator and get a class for FREE please let me know!!

I am always open to suggestions or questions regarding the courses, so please contact me at holly.whitleycataldo@hdrinc.com

Southeastern Land Company, Inc.

Land and Easement Acquisition Services • Project Management • Consulting

WE OFFER A HIGHLY TRAINED STAFF, WITH EXPERTISE IN ALL TYPES OF FEE SIMPLE AND EASEMENT ACQUISITION ON ALL LEVELS. NO MATTER WHAT TYPE OF PROJECT, UTILITY OR SCHEDULE, WE'VE GOT THE TEAM!

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- Appraisals
- Expert Witness Testimony

Client Types

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- Cable Industry

William F. Saunders, Jr.

President

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- Course 411: Appraisal Concepts for the Negotiator
- Course 503: Mobile Home Relocation
- Course 507: Specialized Nonresidential Payments
- Course 520: Special Topics in Replacement Housing
- Course 521: Nonresidential Fixed Payments

For more information, visit IRWA University today!



THE CAROLINAS' COURIER

GAILORD OPKILAND



"The **IRWA Young Professionals** Network is focused on building a strong foundation for the next generation of Right of Way Professionals. Ethics, education and encouragement are the nucleus of our organization. Be a part of the initiative!

To find out more and join the mailing list, please contact Bonnie Blalock at bonnieblalock@duke-energy.com,

TELICS





Established in 1981 with INTEGRITY as our cornerstone, TELICS is committed to FAIRNESS and project EXCELLENCE for our clients.



15[™] Annual Right of Way Mapping Competition

Enter your map today!

Sponsored by IRWA's International Surveying & Engineering Community of Practice, this annual competition will be held in conjunction with IRWA's 63rd Annual International Education Conference, June 11, 2017 in Anchorage, Alaska.

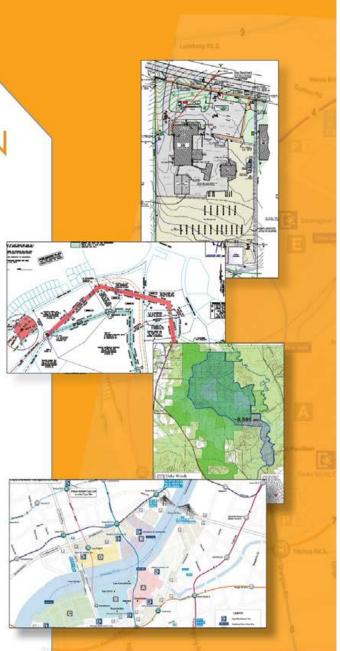
Winners will be announced in Right of Way Magazine and at the Annual Education Conference, where winning maps will also be displayed. Winners will receive recognition at a national, regional or local IRWA meeting.

Eligibility: Anyone can enter, however each entry must be sponsored by an IRWA member. Members may sponsor multiple entries. Maps must be associated with the right of way profession including related disciplines.

Rules: One entry per person in each category. A map may only be entered in one category. Each entry shall be a standalone single sheet. Maps and entry forms must be submitted digitally using Adobe pdf files. Entries under the transportation, oil & gas, and electric & utility categories must be maps/ plats prepared for, or in support of, boundary/right of way line retracement or acquisition. This includes, but is not limited to, property or right of way survey maps and plats. Entries under the Industry General category shall be maps or exhibits related to highways, pipelines, utility lines, telecommunication lines (or associated facilities) prepared for general purposes such as public hearings, presentations, conceptual plans, etc. Examples include, but are not limited to, ownership exhibits, GIS and aerial photos (with or without overlays), etc.

Judging: Entries will be judged on overall presentation, orientation and the effective use of graphics, legends, symbols and innovative methods.

Disclaimer Information: If contractual confidentiality precludes submission, the title block can be cleared of all pertinent information and state "Prepared for Competition due to Jurisdictional Confidentiality."



15 th Annual Right of W Official Entry Form (please print or type)	ay Mapping Competition	Deadline: April 1, 2017		
IRWA Sponsor				
Entrant's Name				
Company Name or Agency				
Address	City	State/Province	Zip/Postal	
Phone	Email			
Category	🗅 Electric & Utility 🛛 Industry General	Email PDF entries to Henry Horton, P.S., Rov hhorton@rowepsc.com	ve Professional Services Co.	



Locations: Anchorage Dena'ina Center 600 W. Seventh Avenue Anchorage, AK 99501 Phone: (907) 263-2850

Anchorage Egan Center 555 W. Fifth Avenue Anchorage, AK 99501 Phone: (907) 263-2800

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Registration Deadlines	By March 10	March 11 - April 28	After April 28
Member - Full Registration	\$525	\$625	\$700
Non-Member - Full Registration	\$625	\$725	\$800
Daily Registration (per day)	\$225	\$250	\$275
Companion	\$250	\$250	\$300

*Young Professionals 35 and under get a 20% discount on registration fees *All rates are listed in U.S. dollars

Full Registration Package includes:

- Educational breakout sessions (Monday – Wednesday)
- Opening Ceremony/General Session (Sunday)
- Networking Welcome Reception (Sunday)
- Awards Luncheon (Monday)
- SR/WA Recognition Breakfast (Tuesday)
- Installation Reception/Banquet/Dance (Wednesday)
- Meeting Breaks (Monday Wednesday)
- Continental Breakfasts (Monday & Wednesday)
- IRWA Expo (Sunday & Monday) .

Companion Registration Package includes:

- Opening Ceremony/General Session (Sunday)
- Networking Welcome Reception (Sunday)
- Awards Luncheon (Monday)
- SR/WA Recognition Breakfast (Tuesday)
- Installation Reception/Banquet/Dance (Wednesday)
- Continental Breakfasts (Monday & Wednesday)
- IRWA Expo (Sunday & Monday)

Daily Registration Package includes:

- **Educational Breakout Sessions**
- Continental breakfasts and meeting breaks
- **IRWA Expo**
- Sunday daily registration includes Opening Ceremony/General Session and Networking Welcome Reception
- Monday registration includes the Awards Luncheon (Note: A One day conference registration for Monday does NOT include the Monday Night Event).
- Tuesday registration includes the SR/WA Recognition Breakfast (Note: A One day conference registration for Tuesday does NOT include the Tuesday International Luncheon).
- Wednesday registration includes the Board of Directors' Meeting (Note: A One day conference registration for Wednesday does NOT include the Installation Reception/Banquet/Dance).

Visit the Conference Website today for more details!

For questions, please contact Jade Meador, Director of Events, at meador@irwaonline.org

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Principals of Real Estate Engineering, Part 2



METES
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QUADRANGLE
RANGES
RECTANGULAR
RESERVATION
ROD
SECTIONS
SYSTEM
TIERS
TOWNSHIPS

"IF YOU WATCH HOW NATURE DEALS WITH ADVERSITY, CONTINUALLY RENEW-ING ITSELF, YOU CAN'T HELP BUT LEARN" ~ Bernie Siegel, MD



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> Charlotte Fitzhugh L. Stout, MAI, CRE, FRICS T (704) 206-8254 fstout@irr.com

John D. Scott, Jr. MAI, MRICS T (704) 206-8258 jscott@irr.com > Raleigh Chris R. Morris, MAI, FRICS T (919) 847-1717 cmorris@irr.com





UPCOMING EVENTS

Save these dates!

	Winter Seminar Q1	Region 6 Spring Forum	Spring Seminar Q2	Annual Chapter 31 BOD Meeting	International Conference	Summer Seminar Q3	Region 6 Fall Forum	Fall Seminar Q4
2017		<mark>Georgia</mark> April 2017	U .	Charlotte, NC Week of May 8	Anchorage, AK June 11-14, 2017	<mark>Charlotte, NC</mark> August 2017	TBD	Charleston, SC October 2017
2018	Wilmington, NC Feb. 24, 2018	Myrtle Beach, SC April 2018		<mark>Charlotte, NC</mark> May 2018	Edmonton, AB June 24-27, 2018	Greenville SC August 2018	<mark>Savannah, GA</mark> August 2018	Charleston, SC October 2018
2019	Greensboro, NC Feb. 24, 2019			<mark>Charlotte, NC</mark> May 2019	Portland, OR June 9-12, 2019	Asheville, NC August 2019	TBD	Charleston, SC October 2019
2020	Myrtle Beach, SC Feb. 24, 2020	TBD	Raleigh, NC April 2020	TBD	Minneapolis, MC June 21-24, 2020	Waynesville, NC August 2020	TBD	Charleston, SC October 2020
2021	TBD	TBD	TBD	TBD	San Antonio, Ottawa June 24-27, 2021	TBD	TBD	TBD



PERCHERON CLS Contract Land Staff NORTH AMERICA SMITH ANDERSON REAL ESTATE SOLUTIONS FOR INFRASTRUCTURE

IMPORTANT DATES FOR SUMMER 2017 NEWSLETTER

Newsletter Advertisements due July 12 Payment for Advertisements due by July 19 Newsletter Contributions due by July 19 Newsletter will be posted by July 26

Send your newsletter contributions to Laura Stoddart Email: lstoddart@nxnwconsulting.com

Advertising in the IRWA newsletter is a great way to

share information!

PRICES

Whole Page-\$250

Half Page-\$150

Quarter Page-\$75

Eighth Page—\$40

Payments for advertisements are sent to the Treasurer. Anthony Alderman 260 Union Square NW Suite 206 Hickory, NC 28601

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