



WINTER SEMINAR, COLUMBIA, SC

February 22-24, 2017

INN at USC - WYNDHAM GARDEN

1619 Pendleton Street, Columbia, SC 29201

803-779-7779

IRWA Room Rate: \$125.00 plus taxes, pending room availability.

Room reservations must be made by **January 21, 2017** to ensure this rate.

For reservations, call: 803-779-7779

To make online reservations:

<https://www.wyndhamhotels.com/groups/irwa-conference>

Friday Seminar Lunch co-sponsored by:

TIDEMARK LAND SERVICES

&

TELICS

Winter Seminar Social and Networking **Thursday, February 23rd**, 6:00pm - until

Location TBD

Thursday night Networking Social co-sponsored by:

COMPASS SOUTH APPRAISALS

&

UTILITY LAND SERVICE

Thursday Social at **TBD** is **\$15 per person.**

Friday Seminar (including lunch) is **\$30 per person.**

Register and pay for all events on our Chapter website:

www.irwa31.com

(Click on the Calendar tab and then register/pay for each event separately)



WINTER SEMINAR, COLUMBIA, SC

February 22-24, 2017

AGENDA

WEDNESDAY & THURSDAY, FEBRUARY 22-23

Wednesday & Thursday, February 22-23

8:00 a.m. - 5:00 p.m.

Course 400: Principles of Real Estate Appraisal

(2 day course)

Inn at USC - Wyndham Garden

Thursday, February 23

6:00p.m. – until

Networking Social and Hospitality

Location TBD

Networking Social Sponsored by:

**COMPASS SOUTH APPRAISALS
&
UTILITY LAND SERVICE**

FRIDAY, FEBRUARY 24—WINTER SEMINAR PROGRAM

Friday, February 24

INN at USC - WYNDHAM GARDEN

7:30a.m.— 8:00a.m.

Registration

8:00a.m. — 8:30a.m.

Welcome/Announcements/Sponsor Introductions

8:30a.m. — 8:40a.m.

~~ Break ~~

Presentations

8:40a.m. - 9:30a.m.

E-Discovery and the Technology Game-changer

Beth Minear, Esq., VP & Project Management Strategist, Contract Land Staff

9:30a.m. - 9:40a.m.

~~ Break ~~

9:40a.m. – 10:30a.m.

Richland Penny Program Update

David Beaty, Program Manager, Richland Penny

10:30a.m. - 10:40a.m.

~~ Break ~~

10:40a.m.– 11:30a.m.

“Bless Your Heart”: How Context and Culture Influences How We Communicate with Propety Owners

Sarah Lutz, CFM, PMP, Land Representative, Duke Energy

11:30a.m. - 11:40a.m.

~~ Break ~~

11:40a.m. – 12:30p.m.

River Alliance - Greenway Update

Mike Dawson, River Alliance

12:40p.m. – 1:20p.m.

**LUNCH sponsored by: TIDEMARK LAND SERVICES
&
TELICS**

1:20p.m. - 2:30p.m.

Chapter Business Meeting

COURSE INFORMATION

EDUCATION

Course will be held at the Inn at USC - Wyndham Garden

C400 – Principles of Real Estate Appraisals

Wednesday and Thursday, February 22-23 (2-day course)

8:30am—5:30pm each day

Register before February 5th to avoid a late registration fee.

Three ways to register:

- 1. Chapter 31 website (Calendar tab or Courses/Education tab)***
- 2. International IRWA website***
- 3. Contact the course coordinator:***

Holly Whitley-Cataldo

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HOTEL INFORMATION

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Thursday Night Networking Social

Thursday, February 23rd

6:00—until?

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&

UTILITY LAND SERVICE