

# The Carolinas' Courier



International Right of Way Association - Carolinas Chapter 31

Fall Seminar 2017



**CONTACT INFORMATION:**

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**DATE:** Friday, October 20, 2017

**LOCATION:**  
Charleston Harbor Resort and Marina  
20 Patriots Point Road  
Mt. Pleasant, SC 29464

**SCHEDULE:**  
7:30 A.M.—8:00 A.M. Registration  
8:00 A.M.—8:30 A.M. Welcome/Announcements/Sponsor Introductions  
8:30 A.M.—8:40 A.M. --Break--

Presentations

8:40 A.M.—9:30 A.M. The Attorney-Client Privilege in Condemnation Cases  
Michael J. Crook, Associate, Parker Poe Attorneys & Counselors at Law

9:30 A.M.—9:40 A.M. --Break--

9:40 A.M.—10:30 A.M. The Mark Clark I-526 Project and How Time, Growth, Regulations, and Costs Have Changed Over the Length of the Project  
Herbert R. Sass, III, MAI, SRA, Sass Herrin & Associates, Inc.

10:30 A.M.—10:40 A.M. --Break--

10:40 A.M.—11:30 A.M. Duke Energy: Investing in Our Communities through the Targeted Underground Program  
Sarah Lutz, Land Representative, Duke Energy Corporation

11:30 A.M.—11:40 A.M. --Break--

11:40 A.M.—12:30 P.M. To be announced  
To be announced

12:40 P.M.—1:20 P.M. LUNCH—Charleston Harbor Resort and Marina

1:20 P.M.—2:30 P.M. Chapter Business Meeting

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# Message From Our President

The World Famous IRWA Fall Seminar is right around the corner. Okay, maybe it **is actually AI's Low Country Boil** that is world famous, but if you have never been to the Fall Seminar in Charleston, please make plans to attend! See if you can get AI to disclose the secret recipe for the cole slaw that everyone talks **about...the pallet bonfire is** always a crowd pleaser as well.

Our summer seminar in August in Charlotte was very well attended. Great job by our VP, Anthony Alderman, for coordinating a fantastic slate of presenters. A couple of those presenters are also members of our Chapter. Do you have a topic of interest that our membership would enjoy learning more about? If so, please contact Anthony so we can find a slot for you at an upcoming **seminar. We'd love to hear** it.

The Young Professional committee has now had a few meetings to get themselves organized and ready to roll. At the summer seminar, the YPs broke off for their own meeting and brought several new **potential YP's with them. We are** expecting some big things

from the YPs as they start to plan their own socials, presenters, mentoring, courses, sponsorship opportunities, and more. IRWA has made the YPs a focal point for the past few years, and I believe with the size and strength of our Chapter, our committee can be a leader within the organization. **Good job so far, YPs...** keep the momentum going.

We also rolled out the new and improved Sponsorship levels, which will begin January 1, 2018. Thank you to our first two annual sponsors for 2018, North by Northwest and TELICS!

The new sponsorship levels will allow sponsors to better budget their investment, and they also outline the benefits available for each level, which can even include free social and seminar registrations! Information on these sponsorship levels will be available on the website, but in the meantime please contact Anthony or Sarah Lutz, our Sponsorship chair, with any questions. Thank you to Sarah for all her time working on this!

Getting back to my GETTING INVOLVED rant from the summer newsletter:

THANK YOU to those of you who have stepped up to help out on one of our committees. The Membership, Education, Wireless and PDC committees now have multiple members, but more members are needed for all committees. Please contact me if you are ready to GET INVOLVED with any of our committees, or with any other aspect of the Chapter. If you see a need that we **aren't addressing, we can use** your help with that, too.

Finally, the new website is up **and running...it is a huge improvement. We'll continue to** tweak it as needed, but so far it has been great and registrations seem to go a lot smoother.

Again, please plan to attend the fall seminar in **Charleston, especially if you haven't been to it before. We'll have** over 100 people at the social and the seminar will be a fantastic program as well.

See you in Charleston.

Sincerely,



Jason Bloch, President



Jason Bloch





## **CHAPTER 31 FALL SOCIAL & SEMINAR**

October 18-20, 2017, Charleston, SC



### **Charleston Harbor Resort and Marina**

20 Patriots Point Road, Mt. Pleasant, SC 29464

[www.charlestonharborresort.com](http://www.charlestonharborresort.com)

843-856-0028

**IRWA** Room Rate: \$149.00 plus taxes, pending room availability.

**Call Charleston Harbor Resort at 843-856-0028 to make reservations.**

Room reservations must be made by **Monday, September 25, 2017** to ensure this rate.

Phone reservations: **843-856-0028**

#### **Schedule of Events:**

- Wednesday, Oct 18th:** Young Professionals Bowling Event—See IRWA website for more Information and to sign up
- Thursday, Oct 19th:** C-102 (Elevating Your Ethical Awareness)  
Thursday Golf Outing at Patriots Point  
Networking Social at Al Oswald's Low Country Boil
- Friday, Oct 20th:** Chapter 31 Fall Seminar

## **REGISTRATION INFO**

Register and pay for all events on the Chapter 31 website:

**[www.irwa31.com](http://www.irwa31.com)**

(Click on the 2017 Fall Seminar to register and pay)

Thursday Social at **Al Oswald's Low Country Boil** is: **\$20 per person.**

Friday Seminar (including lunch) is: **\$40 per person.**

Make your hotel reservations directly with the hotel:

**Charleston Harbor Resort and Marina**

20 Patriots Point Road, Mt. Pleasant, SC

843-856-0028

**IRWA** Room Rate: \$149.00 plus taxes, pending room availability.

Room reservations must be made by **Monday, September 25, 2017** to ensure this rate, pending room availability. Rooms are limited.

Phone reservations: **843-856-0028**

**Chapter 31 Fall Social and Seminar Sponsors:**





**CHAPTER 31 FALL SOCIAL AND SEMINAR**

**October 18-20, 2017 - Charleston, SC**



**AGENDA**

**WEDNESDAY & THURSDAY, OCTOBER 18-19 - EDUCATION & SOCIAL**

**Wednesday**

Time TBD

**Young Professionals Bowling Event**

**Thursday, August 24**

8:00a.m. — 5:00p.m.

**C-102 Elevating Your Ethical Awareness**

*Charleston Harbor and Resort Marina*

11:00a.m.

**Golfing at Patriots Point**

*Patriots Point Links*

6:00p.m. — 8:00p.m.

**Networking Social and Hospitality**

*Al's Low Country Boil*

**FRIDAY, AUGUST 25 - CHAPTER 31 SEMINAR**

**Friday, August 25**

**Charleston Harbor Resort and Marina, Mt. Pleasant, SC**

7:30a.m. — 8:00a.m.

**Registration**

8:00a.m. — 8:30a.m.

**Welcome/Announcements/Sponsor Introductions**

8:30a.m. — 8:40a.m.

~~~ Break ~~~

**Presentations**

8:40a.m. - 9:30a.m.

***The Attorney-Client Privilege in Condemnation Cases***

Michael J. Crook, Associate, Parker Poe Attorneys & Counselors at Law

9:30a.m. - 9:40a.m.

~~~ Break ~~~

9:40a.m. — 10:30a.m.

***The Mark Clark I-526 Project and How Time, Growth, Regulations and Costs Have Changed Over the Length of the Project***

Sarah Lutz, Land Representative, Duke Energy Corporation

10:30a.m. - 10:40a.m.

~~~ Break ~~~

10:40a.m. - 11:30a.m.

***Duke Energy: Investing in Our Communities through the Targeted Underground Program***

Sarah Lutz, Land Representative, Duke Energy Corporation

11:30a.m. - 11:40a.m.

~~~ Break ~~~

**Young Professionals Break Out for YP Meeting**

11:40a.m. - 12:30p.m.

***To be announced***

To be announced

12:40p.m. - 1:20p.m.

**LUNCH**

1:20p.m. - 2:30p.m.

**Chapter 31 Business Meeting**

# **HOTEL INFORMATION**

## **Charleston Harbor Resort and Marina**

20 Patriots Point Road, Mt. Pleasant, SC 29464

843-856-0028

IRWA Room Rate: \$149.00 plus taxes, pending room availability.

Room reservations must be made by **Monday, September 25, 2017** to ensure the IRWA rate, pending availability. Rooms are limited.

### **Reservations:**

For phone reservations, call: **843-856-0028**



## **EDUCATION**

### **C102– Elevating Your Ethical Awareness**

**When:** Thursday, October 19, 2017  
8:00am—5:00pm  
**Where:** Charleston Harbor Resort and Marina  
20 Patriots Point Road, Mt. Pleasant, SC 29464  
843-856-0028

#### **Two ways to register:**

- 1. International IRWA website, [www.irwaonline.org](http://www.irwaonline.org)**
- 2. Contact the course coordinator:  
Holly Whitley-Cataldo  
704-338-6776  
[holly.whitley-cataldo@hdrinc.com](mailto:holly.whitley-cataldo@hdrinc.com)**



## **NETWORKING SOCIAL**

### **Thursday Night Networking Social**

**When:** Thursday, October 19th, 6 - 8pm  
**Where:** *Al Oswald's Low Country Boil*  
1041 West Ocean View Road  
Charleston, SC 29412  
Shuttle Service will be provided from Charleston Harbor Resort  
**Cost:** \$20

Register before October 16, 2017 for head count purposes.

[Register at www.IRWA31.com](http://www.IRWA31.com)

# **Golfing at Patriots Point**

**Thursday, October 19, 2016**

**Patriots Point Links**

**[www.patriotspointlinks.com](http://www.patriotspointlinks.com)**

1 Patriots Point Road, Mt. Pleasant, SC 29464

843-856-0028

**Meet at the clubhouse at 11:00 am**

**Green Fees are only \$57**



If you would like to join this event, please email Steve Dooley at [sdooley@canacre.com](mailto:sdooley@canacre.com).  
Please let Steve Dooley know by Monday October 16, 2017 for headcount purposes.



# Building for the Future



After a successful conference, heading into a new Chapter and Region year can be daunting. Alaska's natural beauty was incredible. You learned lots of industry best practices during conference sessions and had a blast reconnecting with peers and friends. So what now?

Coming off high conference energy is the perfect time to build for the future. Leadership training and development is critical to your organization. So how do you engage in that learning process without breaking the bank or leaving your office? Great leadership skills are a mouse click away via IRWA's Leadership Institute program which is provided FREE to IRWA members. Funded by the Right of Way International Education Foundation and the Canadian Right of Way Education Foundation, eleven training modules help prepare IRWA volunteers to be more effective within the organization and provide personal development in other leadership roles through life.

Need to know how to recruit and motivate volunteers, how to develop a strategic plan, how to make meetings work, how to delegate and empower or how to become a top-performing Chapter? These topics, along with other leadership training can be found at IRWA University. Just go to [www.irwaonline.org](http://www.irwaonline.org), select the Education tab, go to IRWA University and select Leadership Institute. So what are you waiting for? Advance your career. Hone your leadership skills and build your Chapter and Region for the future.

[www.rwief.org](http://www.rwief.org)

[www.crweef.org](http://www.crweef.org)





# THE SECRETARY'S r e p o r t

By John C. Palmer

The Palmer Company, Inc.

The Summer Seminar and business meeting were held on August 25, 2017 at the Hyatt House – Charlotte Center City in Charlotte, NC and was well attended. The meeting was called to order by President Jason Bloch at 8:05am. Attendees were welcomed and announcements were made.

Thank you to Parker Poe and North by Northwest Consulting, Inc. for sponsoring the Thursday evening social and Friday's lunch.

Minutes from the Spring Meeting and Seminar held April 28, 2017 in Raleigh, NC were approved.

## Secretary's Report

Please see the Treasurer's section of the newsletter for details.

### Old Business

- The new Website is still in the process of being worked on and should be fully operational shortly. More information to follow.

### New Business

- Region 6 Forum will be in Orange Beach Alabama Oct 12 -15. Region 6 Forum info on line.
- There was a discussion about Fall Region 6 Forum. Buster Allen moved to approve paying for Chapter Region YP Region 6 as long as they are in our Chapter, fall and winter forums. Seconded by Tim O'Brian. Motion carried.
- Our Chapter qualified for IRWA's 5% membership growth incentive that includes 3 free membership and 1 to international conference.
- Tim O'Brian presented an outline for a program called Public Agency a/k/a Local Public Agency.
- The attendees discussed having a possible event coordinator for Chapter.

*\* REMINDER: Business meetings are open to ALL Chapter membership! You don't need to be an officer or committee chairperson to attend. Please consider staying after lunch next time to learn more about your Chapter and to be eligible to win a \$50 gift card!*

Meeting adjourned at 2:30 p.m.

Respectfully submitted,

John C. Palmer



# Membership Report



## TREASURER'S REPORT

Report created on 07/21/2017

07/01/17—08/31/17

### Profit & Loss

Income: \$7,534.53

Expense: \$3,807.24

Net: (\$3,727.29)

### Balance Sheet

Checking: \$10,923.32

Savings: \$24,488.26

TOTAL: \$35,411.58

|   |     |
|---|-----|
| Transferred Out                           | 0   |
| New Members 1st Quarter                   | 10  |
| Total Membership as of September 13, 2017 | 282 |

WELCOME!!  
New Members

Lauren Sigmon (NxNW Properties)

Lisa Jamison (AECOM)

Alex Johnson

Doug Askew (Greenville Utilities Commission)

Jeffrey A. Barron (SODEEP I SAM NC, Inc)

Joshua A. Webster (Chase Real Estate Services)

Allison Daniel (ORC)

Preston LeDoux (Percheron)

Bradley J. Marsh (Professional Property Services)

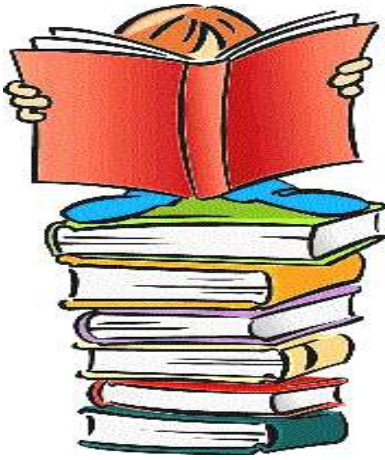
Frank Malissen (MAI, CBRE, Inc.)

\*Interested in becoming a member?

Go to [www.irwa31.com](http://www.irwa31.com) and click on the membership tab.

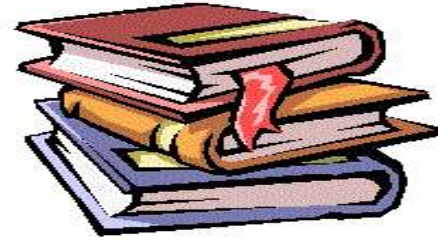
Or email [kmmuldowney@vaughnmelton.com](mailto:kmmuldowney@vaughnmelton.com)  
for more information.





# Education Corner

by Holly Whitley-Cataldo



## UPCOMING Chapter 31 IRWA Courses!!!

C-102—Elevating Your Ethical Awareness  
October 19, 2017 in Charleston, SC

C-600—Environmental Awareness  
February 21, 2018 in Charlotte, NC

C-213— Conflict Management  
April 18, 2018 in Durham, NC

C-203—Alternative Dispute Resolution  
June 18-19, 2018 in Winston Salem, NC

C-105—The Uniform Act Executive Summary  
August 22, 2018 in Greenville, SC

C-603—Understanding Environmental Contamination  
October 24, 2018 in Charleston, SC

C-800—Principles of Real Estate Law  
December 2018 (2 days) in Charlotte, NC

C-200—Principles of Real Estate Negotiation  
February 2018 (2 days) in Greensboro, NC

C-900—Principles of Real Estate Engineering  
April 2018 (4days) in Columbia, SC

C-421—The Valuation of Partial Acquisition  
June 2018 (4 days) in Matthews, NC

I am always open to suggestions or questions regarding the courses, so please contact me at [holly.whitley-cataldo@hdrinc.com](mailto:holly.whitley-cataldo@hdrinc.com)



Did you know???

# Relocation Corner

## DID YOU KNOW???

The first time an agency makes an offer to purchase; it must be in writing and be in the full amount approved by the agency as its estimate of just compensation. Subsequent formal offers and notices are also required to be in writing. This does not preclude the use of verbal discussions during negotiations to arrive at an agreed purchase price for the property, depending upon agency policy and applicable law.

## DID YOU KNOW???

The possibility of an administrative settlement should be explored, reference 24.102(i). Agency officials may approve the use of an administrative settlement if it is reasonable, prudent and in the public interest. Agencies may also use other alternative dispute resolution options, such as mediation and arbitration. If all efforts to negotiate/settle fail then the laws of the agency set forth the legal steps the agency must take when they wish to purchase property that an owner does not want to sell.

(The above information is per Uniform Act FAQs #22 & 23.)

If anyone has any relocation stories or experiences that can be shared as a learning experience, please forward them onto Anne Regan or Stephanie Bloch

Please contact us with any questions:  
Anne Regan: [aregan@thcinc.net](mailto:aregan@thcinc.net)  
Stephanie Bloch: [stephaniebloch@telics.com](mailto:stephaniebloch@telics.com)

# Save the Date



2018 Winter Social  
February 8, 2017  
6pm to 8 pm

2018 Winter Seminar  
February 9, 2017  
7:30am to 2:30pm





“The IRWA Young Professionals Network is focused on building a strong foundation for the next generation of Right of Way Professionals. Ethics, education and encouragement are the nucleus of our organization. Be a part of the initiative!

To find out more and join the mailing list, please contact Bonnie Blalock at [bonnie-blalock@duke-energy.com](mailto:bonnie-blalock@duke-energy.com)



## IRWA YOUNG PROFESSIONALS

Bowling Event

Wednesday, October 18, 2017

6:00—8:00 pm

The Alley

131 Columbus Street, Charleston, SC

Check IRWA 31 Website for more information.





# FORTY for FORTY

## *Scholarship Program*



The world of Infrastructure Real Estate needs certified professionals able to tackle the challenges of today's projects. And the IRWA is here to help!

The International Right of Way Association welcomes applicants to apply for a Right of Way Scholarship, made possible by the Right of Way International Education Foundation.

Click [here](#) for more information and a copy of the scholarship application.

**Application deadline is September 30, 2017.**





# UPCOMING EVENTS

*Save these dates!*



|      | Winter Seminar Q1                 | Region 6 Spring Forum          | Spring Seminar Q2              | Annual Chapter 31 BOD Meeting  | International Conference            | Summer Seminar Q3               | Region 6 Fall Forum              | Fall Seminar Q4                   |
|------|-----------------------------------|--------------------------------|--------------------------------|--------------------------------|-------------------------------------|---------------------------------|----------------------------------|-----------------------------------|
| 2017 | Columbia, SC<br>Feb. 24, 2017     | Georgia<br>April 2017          | Raleigh, NC<br>April 28, 2017  | Charlotte, NC<br>Week of May 9 | Anchorage, AK<br>June 11-14, 2017   | Charlotte, NC<br>Aug 24-25 2017 | Gulf Shores AL<br>Oct 12-13 2017 | Charleston, SC<br>Oct 19-20, 2017 |
| 2018 | Greensboro, NC<br>Feb. 8-9, 2018  | Myrtle Beach, SC<br>April 2018 | Myrtle Beach, SC<br>April 2018 | Charlotte, NC<br>May 2018      | Edmonton, AB<br>June 24-27, 2018    | Asheille NC<br>August 2018      | Savannah, GA<br>August 2018      | Charleston, SC<br>October 2018    |
| 2019 | Wilmington, NC<br>Feb. 24, 2019   | TBD                            | Columbia, SC<br>April 2019     | Charlotte, NC<br>May 2019      | Portland, OR<br>June 9-12, 2019     | Greenville, NC<br>August 2019   | TBD                              | Charleston, SC<br>October 2019    |
| 2020 | Myrtle Beach, SC<br>Feb. 24, 2020 | TBD                            | Raleigh, NC<br>April 2020      | TBD                            | Minneapolis, MN<br>June 21-24, 2020 | Waynesville, NC<br>August 2020  | TBD                              | Charleston, SC<br>October 2020    |
| 2021 | TBD                               | TBD                            | TBD                            | TBD                            | San Antonio, TX<br>June 24-27, 2021 | TBD                             | TBD                              | TBD                               |
| 2022 | TBD                               | TBD                            | TBD                            | TBD                            | Cleveland, OH<br>June 2022          | TBD                             | TBD                              | TBD                               |



**SOUTHEASTERN  
LAND COMPANY, INC.**

LAND AND EASEMENT ACQUISITION SERVICES • PROJECT MANAGEMENT • CONSULTING



**PERCHERON T • H • C**

## IMPORTANT DATES FOR WINTER 2018 NEWSLETTER

Newsletter Contributions due by **January 2**  
Newsletter will be posted by **January 9**

Send your newsletter contributions to Laura Stoddart  
Email: [lstoddart@nxnwconsulting.com](mailto:lstoddart@nxnwconsulting.com)