THE CAROLINAS' COURIER

INTERNATIONAL RIGHT OF WAY ASSOCIATION - CAROLINAS CHAPTER 31

Fall 2014

Volume 56, Issue 4

President Julie McDonald from Letter

IRŴA

CHAPTER 31



nce again, it is that time of year to head to Charleston, SC. Al Oswald has graciously offered to prepare his world famous low country boil for our Thursday night networking re-

ception. That alone is reason enough to make the trip, but this year it is even more exciting since we are

hosting the Region 6 Fall Forum. The Chapter Seminar and Region Forum will be at a new location this year - the Charleston Harbor Resort & Marina on Patriots Point, so please be sure to make your travel plans and join us for what is sure to be an unforgettable event! I want to give Buster Allen special thanks for making the arrangements for this shindig as well as all of our sponsors; Utility Land

Service LLC, Southeastern Land. Company, Inc. Integra Realty Resources, Smith Anderson Law, Telics



and THC. It is your continued support of this Chapter that has elevated us to one of the best if not THE BEST chapter in this association!

Not only is it a great location with spectacular networking opportunities, We have a great educational program planned for Charleston that you will not want to miss and it is rumored that there will be several visiting dignitaries in attendance as well.

I want to thank Clark Hooper and Jane Nelson for their efforts in coordinating some great educational

> offerings for the next 12 months. So please take advantage of these courses as well as online courses to aid you in your quest for designation. I would also encourage you to become familiar with Member Fuse. Member Fuse is a great way to get connected with the 4 industry committees on an international level as well as the numerous communities of practice within our association. Join any

Julie's Alter Ego or all of the COP's, join a discussion, submit a question, but please get involved!

> As a final note, I would like to say WELCOME to our new members and thank you for joining! I look forward to meeting you in Charleston and encourage you to take advantage of the many opportunities to grow in our association.

See you soon,

Julie McDonald President, Chapter 31

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FALL SEMINAR, CHARLESTON, SC OCTOBER 24, 2014 at:

Charleston Harbor Resort and Marina

20 Patriots Point Road, Mt. Pleasant, SC 29464 Hotel: Charleston Harbor Resort and Marina 20 Patriots Point Road, Mt. Pleasant, SC 29464 (888)856-0028 Room Rate: \$169.00 plus taxes Occupancy rates include Buffet Breakfast Please book by calling (888)856-0028 . Ask for the IRWA rate. Lunch Sponsored by:

Integra Realty Resources/Telics/THC, Inc./Smith Anderson Law

Reservations must be made by September 21, 2014 to secure this rate.

Summer Seminar Social and Networking event at Al Oswald's Famous Low Country Boil on James Island

Sponsored by:

Utility Land Services, LLC and Southeastern Land Company, Inc.

1041 West Ocean View Rd. Charleston, SC 29412

Thursday, October 23, 2014 6:00pm - until

Thursday Social at AI's	\$10 per person # attending			
Friday Seminar (including lunch)	\$30 per person # attending			
Name	Phone:			
Company				
Street / P.O. Box				

City

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Guest(s) Name(s):

Guest's Company:

Register online at our Chapter website: www.irwa31.com

OR mail this form along with registration fee(s) (Payable to IRWA Chapter 31)

By Wednesday, October 15th to

Buster Allen Duke Energy PO Box 1551, NCRH 16, Raleigh, NC 27602

buster.allen@duke-energy.com, 919-546-3484







FALL SEMINAR - OCTOBER 24, 2014

CHARLESTON HARBOR RESORT AND MARINA

20 Patriots Point Road, Mt. Pleasant, SC 29464 888-856-0028 www.charlestonharborresort.com

Thursday, October 23	NETWORKING & HOSPITALITY DINNER			
6:00p.m 9:00p.m.	Al Oswald's Famous Lowcountry Boil			
	1041 West Ocean View Rd, Charleston, SC 29412			

Sponsored by:

Utility Land Service, LLC and Southeastern Land Company, Inc.

Friday, October 24	QUARTERLY SEMINAR				
	CHARLESTON HARBOR RESORT AND MARINA				
7:30a.m 8:00a.m.	Fall Seminar Registration				
8:00a.m 8:30a.m.	Welcome/Miscellaneous Announcements				
8:30a.m 8:40a.m.	Break				
	Presentations				
8:40a.m.—10:30a.m	Palmetto Conservation Foundation Rails to Trails program				
	Tom Stewart/Elizabeth McCulley, Baker Sterchi Cowden & Rice LLC				
10:40a.m 11:30a.m.	Army Corps of Engineers-Charleston Post 45 Project				
	Brian Williams-Army Corps of Engineers				
11:40a.m 12:30p.m.	Body Language: Are You Sending the Correct Message?				
	Mazie Leftwich-Contract Land Staff				
12:30p.m 1:30p.m.	LUNCH				
	Integra Realty Resources/Telics/THC, Inc/Smith Anderson Law				
1:30 p.m until	Chapter 31 Business Meeting				



Carolinas Chapter 31 International Right of Way Association

2013-14 Leadership Directory

OFFICERS

PRESIDENT

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Telephone (704) 201-8898

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PEARLS OF



WISDOM?

HELP WANTED (needed)

The Editor, pictured at right, is in need of some assistance in piecing the newsletter together each quarter. If you have the inclination and some experience fooling around with MS Publisher, I'd like to chat with you. bprescott@scana.com





REGION 6 MEETING

The Region 6 meeting will be held in Charleston on Saturday, October 25 after our quarterly meeting on Friday.

Stick around Charleston for an extra day, work the meeting, eat some great food and see some great sights in The Holy City.

If you have news for the *Carolinas' Courier* please contact: Buzz Prescott SR/WA, R/W-EC Carolina Gas Transmission 220 Operations Way Cayce, SC 29033 803/217-2189 - office 803/260-6138 - cell bprescott@scana.com

The Carolinas' Courier is published quarterly.



Integra Realty Resources

Charlotte, NC + Raleigh, NC + Greensboro, NC + Charleston, SC

- Providing appraisal services for highway, utility, and rail corridor projects
- Expert witness testimony and litigation support
- Clients include state and municipal governments, along with other public agencies
- Staff of 30+ valuation professionals, including 14 MAIs

Delivering extraordinary insight and advice to our clients through a team of 900+ professionals based in 66 offices across the U.S., **Integra Realty Resources (IRR)** is the largest independent commercial real estate valuation and counseling firm in North America, now celebrating our 15th anniversary. With more than 200 MAI-designated members of the Appraisal Institute, more than any other firm, we provide **"Local Expertise...Nationally"** on a wide variety of Right-of-Way projects. Our full suite of services includes real estate appraisals, feasibility and market studies, expert testimony, and related consulting services for all property types. For more information, visit www.irr.com or blog.irr.com.

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- Title abstraction
- Appraisals
- Expert Witness Testimony

- <u>Client Types</u>
- Utilities
- Municipal Governments
- County Governments
- State Governments
- Telecommunications
- Cable Industry

William F. Saunders, Jr.

<u>President</u>

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We'll help make your next project more successful. We get a lot of satisfaction out of that. Check us out on the web at southeasternlandco.com, you'll see.

MEMBERSHIP REPORT

CAROLINAS CHAPTER 31

July 2014 -- October 1, 2014

Allover, Carolina

Total Membership as of July 1, 2014 New Members Total Membership as of October 1, 201

<u>+19</u> 269*

250

Total Membership as of October 1, 2014

* Based on the most current Rooster and some other metaphysical equations we don't understand

New Members

Jeff Dav Page Elizabeth Badame Kimberly B. Benton Mark Burdette Angelica Hall Jeffrey G. Hall Amy K. Prophet Edward C. McMillan IV Rvan R. Peterson Daniel J. Craft James R. McGowan Ruby A. Pringle Christy L. Harper Steven F. Dooley Stephen C. Buckley Michelle R. Brabham S H. Howard Babb Steven E. Motsinger Kevin Szatmary

Penske Racing Duke Energy **SCANA** The CRE Consulting Group **Duke Energy** Taylor Valuations & Consulting **Duke Energy** Charleston County Public Works **Charleston County Public Works** Percheron, LLC NCDOT **Duke Energy** Percheron, LLC CanACRE(USA) Percheron Field Services SCE&G **NCDOT** North by Northwest Consulting Percheron Field Services (Transfer)

Welcome !

We look forward to having y'all in our Chapter.

Attention members and those applying for membership to Chapter 31 – Please email your membership application form to: irwaonline.org

Or-email kdkilpatrick@vaughnmelton.com for info!

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HERE ARE SOME NUMBERS FROM OUR TREASURER OF WHICH YOU MAY HAVE SOME

INTEREST

Chapter 31 Reconcile Report for CASH & BANK: Savings -Wells Fargo

Report created on 7/10/14

Summary

Net Assets

(as of 7/11/14)

\$60,752.35

Income

(4/15/14 - 7/11/14)

\$11,225.20

Expenses

(4/15/14 - 7/11/14)

\$29,549.55

* includes expenses for Courses 104, 200, 501, 502,
503, and 504 and \$5,000 contribution to RWIEF

Net Operating Income

(4/15/14 - 7/11/14) -\$18,324.35

Submitted by Matt Rhoad, PB

KKKKKKKKKKKKKKKKKKK

In a sea of potential candidates, how do you find the right one for your project? Advance your project by hiring a right of way professional with the education and ethics to back up their experience. Credentialed members of the International Right of Way Association are specialists in their field and are committed to upholding the highest ethical standards. When you hire an IRWA member with a certification or designation, you are getting a highly qualified and trained professional. It's time to invest in someone who has invested in themselves. To access more information including a directory of qualified right of way professionals in your area, visit www.irwarightmove.org IRWA

KIKIKIKIKIKIKIKIKIKI

<u>TAKKKKKKKKKKKKKKKKKK</u>

	1st Quar- ter Winter Seminar	Region Spring Forum	2nd Quar- ter Spring Seminar	Annual Chptr 31 Board Meeting	International Education Conference	3rd Quarter Summer Seminar	Region Fall Fo- rum	4th Quarter Fall Semi- nar
2014							Chapter to Host Re- gion 6 meeting in Charles- ton,SC	Charleston SC October 22- 23,2014
2015	Columbia, SC Feb 18 -19, 2015 Crse 501 Residential Relocation		Raleigh, NC April, 24 2015 Crse 410 Review- ing Apprais- als	Charlotte May 22, 2015	San Diego, CA June14- 17, 2015	Hickory, NC August 21, 2015 Crse 700 Intro to Prop/Asst Mgmt		Charleston, SC Octo- ber 23, Crse 604 Envrmntl Due Dilignc Buzz BD :)
2016	Greenville, SC Feb 19, 2016		Durham NC April 22,2016	Charlotte- May 20, 2016	Nashville, TN June 12- 15, 2016	Charlotte, NC August 19, 2016		Myrtle Beach, SC October 21, 2016

<u>NGRICINGRICICICICS</u>

The Education Corner

by Jane Nelson and/or MR. PDC, Bobby Deal

Edumacation Chair Changes Hands! Big Job Ahead—Jane Can Do it!

In case you have not heard, our Education Committee is in transition. Clark Hooper, after several years of doing a great job serving as Education Chair, has stepped down and now I get to follow in his footsteps – big shoes to fill as they say. Fortunately for all of us, Clark has offered to continue participating on the committee.

In August we had 21 participants attend C100-Principles of Land Acquisition in Charlotte, NC hosted by HDR and course coordinator, Holly Whitley-Cataldo. The course was taught by Chapter 31 instructors, Paul McMahan and Bill Christian. <u>Everything</u> was donated for this class, so not only did we provide great education for our peers, but it was also very profitable for the Chapter. Thanks to everyone involved for making the class such a huge success.

In September, our Chapter hosted C504 (15 participants), C505 (14 participants), and C506 (13 participants), in Rock Hill, SC. Clyde Johnson (Chapter 22) was the instructor and E.J. Murdock the course coordinator. In addition, nine members sat for the relocation capstone exam, which was proctored by Clark Hooper, and six more members have become eligible to take the capstone exam. Again, excellent turnout and a big boost in the IRWA career path for several of our members.

It takes quite a bit of effort to host these classes but it is so worth it when you see the results. If you would be interested in hosting and/or coordinating a class or participating on the education committee, please let me know. Thanks again to everyone involved and please consider what you can do to help promote the education of our members in the future.

See you in Charleston!

Jane Nelson—Chapter 31 Education Chair

Courses on the Table

Our Chapter has enjoyed a very successful year of education and we are not finished yet! We will be hosting C207- Practical Negotiations for U.S. Federal Funded Land Acquisitions on October 1-2 in Rock Hill, SC and C900-Principles of Real Estate Engineering on October 22-23 in Charleston, SC. This class will be followed by the Chapter's Fall Seminar on the 24th and the Region Six Fall Forum on the 25th. These are all great learning opportunities and I hope you will be able to join us.

Jane is here to save the dayyyy!! So, if you have questions about IRWA Courses or IRWA Certification requirements, please call or e-mail her.

If you have questions, contact Jane by email at jane.nelson@hdrinc.com Thanks!





THE SECRETARY'S REPORT

BY Jason Bloch, Telics

CHAPTER 31

Carolinas Chapter 31 Summer Seminar and Board of Director's Meeting

The Summer Seminar and business meeting were held on Friday, August 23rd, 2014 at the US National Whitewater Center in Charlotte, NC. The meeting was called to order by Vice-President Buster Allen at 8:10am.

Thank you to Integra Realty Resources for sponsoring the social and the lunch. Please continue to register online in advance so we can have accurate head-counts. (Or else!)

Board Members Present – John Yeagley, Julie McDonald, Buster Allen, Tim O'Brien, Matt Rhoad, Jason Bloch, Jane Nelson, Clark Hooper, Larry Wright, Paul Thompson.

The minutes from the Spring meeting held April 25th in Waynesville were approved.

OLD BUSINESS

\$5k was donated to RWIEF at the Annual Conference.

Discussed applying for "Chapter of the Year" but this would require a full-time person. Bill suggested applying every year but agreed that it would take a lot of effort. As past presidents, John Yeagley and Bill said they would look into this.

NEW BUSINESS

It was suggested that the Chapter recognize newly credentialed agents at the start of the meeting. We discussed submitting a bid to host the 2021 Annual Conference. The convention center and visitors bureau would need to be involved as the conference could attract 1200+ people. Motion was approved to do a brief presentation at the Fall Seminar to gauge Chapter 31 interest in pursuing this. Motion was approved to charge more at the door for late registrants: \$5 for social events and \$10 for seminars.

Buzz Moore won the drawing for a Free Membership for attending the Business Meeting. Congratulations Buzz!

Respectfully submitted,

Jason Bloch Secretary, IRWA Carolinas Chapter 31

• Editor's note—

This month Jason Bloch has succumbed to the pressure of having his signature trimmed down a bit and reduced to a relatively small 18 point font. Even so, the editor had to stretch it out a bit to make it fit. Hrrmph..

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Charleston National Golf Club



Chapter 31/Region 6 and Guest

Enjoy a round of golf with your fellow IRWA members while in Charleston, SC, at the beautiful Charleston National Golf Club on Thursday, October 23rd. Tee times starting at 11:04, cost \$59 cart included. Long drive contest and closest to the hole. If interested send email to Buster Allen, along with your handicap (buster.allen@duke-energy.com) by September 17th. Format yet to be decided so voice your opinion.



Our Foundations Say....

Thank You For Being A Friend!

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IRWA is fortunate to have two Foundations working to generate funding for educational products. With one core mission, both the Right of Way International Education Foundation (RWIEF) and the Canadian Right of
 Way Education Foundation (CRWEF) raise funds to expand and enhance education materials and professional development tools for right of way practitioners worldwide. Besides the important work of raising
 funds, these events are just plain FUN!

Support for Right of Way Education at IRWA's Hartford Education Conference Was Fantastic!

This year's Monday night event was a terrific science experiment! Held at the Connecticut Science Center, the event featured the Center's five floors of interactive science exhibits, along with excellent eats, drinks and music. The event closed out with the ever-entertaining live auction including aggressive bidding for the infamous President's doll. Thanks to dedicated sponsors, this wildly successful event raised proceeds of approximately \$46,000.

Hosting their 18th annual golf tournament, the RWIEF and CRWEF sent 132 golfers out onto the beautiful
 (but tricky) Tower Ridge Country Club. The course, nestled into the Talcott Mountain Range, invited creative shot making and offered gorgeous long-distance views. This year's outing raised approximately
 \$31,000.

So What Do You Get Out Of This?

For starters, a much bigger bang for your education buck. IRWA is the unsurpassed source of right of way
education programs and professional development tools worldwide. But IRWA cannot provide the level of programming currently enjoyed without subsidies. Since the 2005 Education Summit, RWIEF and CRWEF
have funded approximately \$1,290,000 in new course development, updates to existing courses, leadership training and the new *Principles of Right of Way* text. This financial support makes a tremendous difference
in the number, variety and quality of IRWA's educational products, benefiting all product users. Even if you haven't yet taken an education course, you have benefited as a networking member of IRWA. Profits from
course sales go directly to IRWA's general operating budget providing for member services, annual conferences, production of *Right of Way Magazine* and the IRWA website, as well as organizational support for
chapters, regions and committees.

Contributions Connect Us All

Giving back to one's profession instills a sense of pride, makes a positive difference in our industry and illuminates the path for younger people entering the industry. Contributing to our common good connects us to others and makes us better people and better professionals. The Foundations' hats are off and we want *you* to stand up and take a bow! Thank You For Being A Friend!

The Foundations wish to express their gratitude to all who donated money, time, food, labor, energy and enthusiasm to this year's fund raising activities. Special thanks go to the golf tournament and Monday night
 event sponsors. Such successful results would not be possible without them.