

The Carolinas' Courier



International Right of Way Association - Carolinas Chapter 31

WINTER SOCIAL AND SEMINAR

CONTACT INFORMATION:

President:

Jason Bloch
803-316-7793
jbloch@telics.com

Vice President:

Anthony Alderman
828-228-4673
aalderman@nxnwconsulting.com

Treasurer:

Steve Chastain
704-944-1407
schastain@orcolan.com

Secretary:

John Palmer
828-280-4520
jpalmer@palmercompanyinc.com

International Director (1 year):

Matt Rhoad
919-821-6748
Mrhoad@smithlaw.com

International Director (2 year):

Jason Bloch
803-316-7793
jbloch@telics.com



DATE: February 8-9, 2018

LOCATION:

Grandover Resort and Conference Center

100 Club Road
Greensboro, NC 27407

SCHEDULE OF EVENTS:

THURSDAY, FEBRUARY 8, 2018—EDUCATION AND SOCIAL

8:00 A.M.—5:00 P.M. **C-600 Environmental Awareness**

7:00 P.M.—9:00 P.M. **Networking Social and Hospitality—Pig Pounder Brewery**

FRIDAY, FEBRUARY 9, 2018 CHAPTER 31 SEMINAR

8:00 A.M.—12:30 P.M. **Presentations**

12:40 P.M.—1:20 P.M. **Lunch**

INSIDE THIS ISSUE

Message from President	2
Agenda	3-8
RWIEF	9
Secretary Report	10
Membership Report	11
Treasurer Report	11
Education Corner	12
Relocation Corner	13
Young Professionals	14
Upcoming Events	15

“IF YOU WATCH HOW NATURE DEALS WITH ADVERSITY, CONTINUALLY RENEWING ITSELF, YOU CAN’T HELP BUT LEARN” ~ Bernie Siegel, MD

MESSAGE FROM OUR PRESIDENT

Happy New Year!

I hope everyone got to spend some time with friends and family over the past few weeks...but now, back to work!

We have continued to have more and more people GET INVOLVED on our committees. Some committees now actually have more than one member! It is always good to have new viewpoints and ideas, and the Chapter will only benefit from this. Please email me at jbloch@telics.com, or call me at 803-316-7793, if you want to increase the value you are getting from IRWA...we have committees that can use some more help! It seems like forever ago, but I think we can all agree that Al's Low Country Boil (and the Fall Seminar, of course) was another smashing success. Chapter 31 can be proud to host one of the premier events in all of IRWA, every fall in Charleston.

Next month we'll be in Greensboro for the winter seminar...hopefully all this cold weather is

gone by then because I didn't move out of Ohio for this. We haven't been in the Greensboro area in a while, so please plan to come and catch up with everyone that you haven't seen since it was warm back in October.

I want to also take a minute to thank Holly Whitley-Cataldo, our Education Chairperson, for her time and for putting together another solid calendar of courses this year. Holly has done a great job solidifying our course offerings and putting together a schedule into the future that everyone can plan around. Thanks Holly!

Please start thinking about attending the upcoming Education Conference in Edmonton...the Conferences are a great way to meet other people that do what you do (without all the awkward explaining that Right of Way isn't about determining who goes first at a four-way stop),

and offers unique educational opportunities that you can't get anywhere else. It's a long way to go, but it's not Alaska-far and will definitely be a worthwhile experience.

One last note...please check out our sponsors on the website, in the newsletter, and other places at the seminar. Sponsorship allows the Chapter to provide socials, lunches at the seminar, and offsets other costs associated with every quarterly event. Please take a minute to thank our sponsors, and please consider becoming a sponsor yourself. We have developed several sponsorship levels, one of which hopefully fits you or your company. Please contact Julie McDonald for more information.

See you in Greensboro.

Sincerely,



Jason Bloch, President



Jason Bloch





CHAPTER 31 WINTER SOCIAL & SEMINAR

February 8-9, 2018, Greensboro, NC



Grandover Resort and Conference Center

100 Club Road, Greensboro, NC 27407

336-294-1800

IRWA Room Rate: \$159.00 plus taxes, pending room availability.

Call Grandover Resort at 336-294-1800 to make reservations.

Room reservations must be made by **Wednesday, January 10, 2018** to ensure this rate.

Phone reservations: **336-294-1800**

Schedule of Events:

Thursday, Feb 8th: C-600—Environmental Awareness
Networking Social at Pig Pounder Brewery

Friday, Feb 9th: Chapter 31 Fall Seminar

REGISTRATION INFO

Register and pay for all events on the Chapter 31 website:

www.irwa31.com

(Click on the 2018 Winter Seminar to register and pay)

Thursday Social at **Pig Pounder Brewery** is: **\$20 per person.**

Friday Seminar (including lunch) is: **\$40 per person.**

Make your hotel reservations directly with the hotel:

Grandover Resort and Conference Center

100 Club Road, Greensboro, NC

336-294-1800

IRWA Room Rate: \$159.00 plus taxes, pending room availability.

Room reservations must be made by **Wednesday, January 10, 2018** to ensure this rate, pending room availability. Rooms are limited.

Phone reservations: **336-294-1800**





CHAPTER 31 WINTER SOCIAL AND SEMINAR

FEBRUARY 8-9, 2018 - Greensboro, NC



AGENDA

THURSDAY, FEBRUARY 8 - EDUCATION & SOCIAL

8:00a.m.— 5:00p.m. **IRWA—Learning Experience**
Grandover Resort & Conference Center

7:00p.m. – 9:00p.m. **Networking Social and Hospitality**
Pig Pounder Brewery

FRIDAY, FEBRUARY 9 - CHAPTER 31 SEMINAR

Grandover Resort & Conference Center, Greensboro, NC

7:30a.m.— 8:00a.m. **Registration**
8:00a.m. — 8:30a.m. **Welcome/Announcements/Sponsor Introductions**
8:30a.m. — 8:40a.m. ~ ~ Break ~ ~

Presentations

8:40a.m. - 9:30a.m. **TBD**

9:30a.m. - 9:40a.m. ~ ~ Break ~ ~

9:40a.m. – 10:30a.m. ***Exploring IRWA University, Leadership Institute; “THE IRWA and How it Works”***
Julie A. McDonald, PLS, PE; President, Tidemark Land Services
& Anthony L. Alderman, MRICS; President at NxNW Consulting, Inc.

10:30a.m. - 10:40a.m. ~ ~ Break ~ ~

10:40a.m. - 11:30a.m. ***IRWA Chapter 31, How it Works, A Crash Course***
Julie A. McDonald, PLS, PE; President, Tidemark Land Services
& Anthony L. Alderman, MRICS; President at NxNW Consulting, Inc.

11:30a.m. - 11:40a.m. ~ ~ Break ~ ~

11:40a.m. - 12:30p.m. ***IRWA Chapter 31 Business Meeting***
Jason Bloch, Senior R/W Agent at TELICS

12:40p.m. - 1:20p.m. **LUNCH**

HOTEL INFORMATION

Grandover Resort and Conference Center

100 Club Road, Greensboro, NC 27407

336-294-1800

IRWA Room Rate: \$159.00 plus taxes, pending room availability.

Room reservations must be made by **Wednesday, January 10, 2018** to ensure the IRWA rate, pending availability. Rooms are limited.

Reservations:

For phone reservations, call: **336-294-1800**



EDUCATION

C-600—Environmental Awareness

When: Thursday, February 8, 2018
8:00am—5:00pm
Where: Grandover Resort and Conference Center
100 Club Road, Greensboro, NC 27407
336-394-1800

Two ways to register:

- 1. International IRWA website, www.irwaonline.org*
- 2. Contact the course coordinator:
Holly Whitley-Cataldo
704-338-6776
holly.whitley-cataldo@hdrinc.com*



NETWORKING SOCIAL

Thursday Night Networking Social

When: Thursday, February 8 at 7pm
Where: *Pig Pounder Brewery*
1107 Greccade Street
Greensboro, NC 27407
Cost: \$20

Register before February 1, 2018 for head count purposes.

Register at www.IRWA31.com

Thank You Gold Sponsors!!!

ORC[®] REAL ESTATE SOLUTIONS
FOR INFRASTRUCTURE

 **NORTH BY
NORTHWEST**
CONSULTING

 **TELICS**



Integra Realty Resources
Charlotte | Raleigh | Columbia |
Greensboro | Charleston

Thank You Silver Sponsors!!!



**CONTRACT
LAND STAFF**



**SOUTHEASTERN
LAND COMPANY, INC.**

LAND AND EASEMENT ACQUISITION SERVICES • PROJECT MANAGEMENT • CONSULTING

Building for the Future



After a successful conference, heading into a new Chapter and Region year can be daunting. Alaska's natural beauty was incredible. You learned lots of industry best practices during conference sessions and had a blast reconnecting with piers and friends. So what now?

Coming off high conference energy is the perfect time to build for the future. Leadership training and development is critical to your organization. So how do you engage in that learning process without breaking the bank or leaving your office? Great leadership skills are a mouse click away via IRWA's Leadership Institute program which is provided FREE to IRWA members. Funded by the Right of Way International Education Foundation and the Canadian Right of Way Education Foundation, eleven training modules help prepare IRWA volunteers to be more effective within the organization and provide personal development in other leadership roles through life.

Need to know how to recruit and motivate volunteers, how to develop a strategic plan, how to make meetings work, how to delegate and empower or how to become a top-performing Chapter? These topics, along with other leadership training can be found at IRWA University. Just go to www.irwaonline.org, select the Education tab, go to IRWA University and select Leadership Institute. So what are you waiting for? Advance your career. Hone your leadership skills and build your Chapter and Region for the future.

www.rwief.org

www.crwef.org





THE SECRETARY'S REPORT

BY JOHN C. PALMER

THE PALMER COMPANY, INC.

The Secretary's Report

By John C Palmer, CDA, The Palmer Company, Inc.

Chapter 31

The Fall Seminar and business meeting were held on October 20, 2017 at the Charleston Harbor Resort Patriots Point in Mt Pleasant, SC and was well attended. The meeting was called to order by President Jason Bloch at 8:11am. Attendees were welcomed and announcements were made.

Thank you to Tidemark Land Services, Southeastern Land Services, Percheron, THC, and North by Northwest Consulting, Inc. for sponsoring the Thursday evening social and Friday's lunch.

The Thursday evening social was held again at Al's (Low Country Boil) and a good time was had by all.

Minutes from the Summer Meeting and Seminar held August 24, 2017 in Charlotte, NC were approved.

SECRETARY'S REPORT –

Please see the Treasurer's section of this newsletter for details.

OLD BUSINESS

The new Website is still in the process of being worked on and should be fully operational shortly. More information to follow.

Sponsorship Levels were discussed. More information to follow.

National Credentialing concierge up and running - membership

NEW BUSINESS

Information from the Region 6 Forum was discussed. Region 6 Forum info on line.

There was a discussion about Fall Region 6 Forum. Buster Allen moved to approve paying for Chapter Region YP Region 6 as long as they are in our Chapter, fall and winter forums. Seconded by Tim O'Brian. Motion carried.

Our Chapter qualified for IRWA's 5% membership growth incentive that includes 3 free membership and 1 international conference registration.

The attendees discussed having a possible event coordinator for Chapter.

** REMINDER: Business meetings are open to ALL Chapter membership! You don't need to be an officer or committee chairperson to attend. Please consider staying after lunch next time to learn more about your Chapter and to be eligible to win a door prize!*

Meeting adjourned at 2:05pm.

Respectfully submitted,

John C. Palmer, CDA
Secretary, IRWA Carolinas Chapter 31



MEMBERSHIP REPORT

Transferred Out	0
New Members 2nd Quarter	5
Total Membership as of September 13, 2017	287

WELCOME!! New Members

Steve Adams

Jessica Martin-Lane (WR-Martin)

Marjorie McVay (Carolinas Healthcare System)

James E. Davis (Merrick & Company)

C. Lee Thomas, Jr. (THC, Inc.)

*Interested in becoming a member?

Go to www.irwa31.com and click on the membership tab.
Or email kmmuldowney@vaughnmelton.com
for more information.

Report created on 01/02/2018

TREASURER'S REPORT

10/01/17—12/31/17

Profit & Loss

Income: \$6,510.50

Expense: \$10,665.66

Net: (\$-4,155.16)

Balance Sheet

Checking: \$12,259.57

Savings: \$19,492.91

TOTAL: \$31,752.48



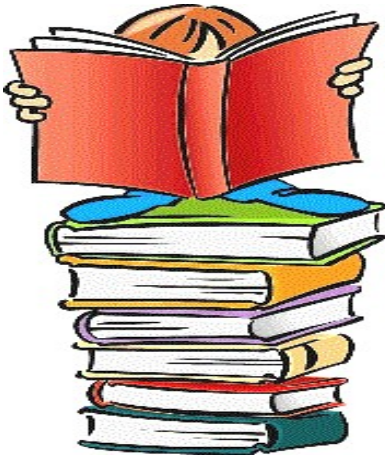
Established in 1981 with INTEGRITY as our cornerstone, TELICS is committed to FAIRNESS and project EXCELLENCE for our clients.



ACQUISITION APPRAISAL RELOCATION UTILITY COORDINATION DESIGN

888.350.8933
www.telics.com

INTEGRITY. FAIRNESS. EXCELLENCE.



Education Corner

by Holly Whitley-Cataldo



UPCOMING Chapter 31 IRWA Courses!!!

C-100—Principles of Land Acquisition
January 22-25 in Moncks Corner, SC

C-600—Environmental Awareness
February 8, 2018 in Greensboro, NC

C-102—Elevating Your Ethical Awareness
April 12, 2018 in Myrtle Beach, SC

C-900—Principles of Real Estate Engineering
August 8-9, 2018 in Asheville, NC

C-603—Understanding Environmental Contamination
October 24, 2018 in Charleston, SC

C-203—Alternative Dispute Resolution
December 2018 (2 days) in Charlotte, NC

C-200—Principles of Real Estate Negotiation
February 2019 (2 days) in Wilmington, NC

C-604—Environmental Due Diligence and Liability
April 2019 (1 days) in Columbia, SC

C-800—Principles of Real Estate Law
June 2019 (2 days) in Greenville, NC

C-801—United States Land Titles
August 2019 (2 days) in Charleston, SC

C-421 or C-901
December 2019 in Matthews, NC (tentative)



I am always open to suggestions or questions regarding the courses, so please contact me at holly.whitley-cataldo@hdrinc.com



Did you know???

RELOCATION CORNER

DID YOU KNOW???

The regulation prohibits Federal participation in relocation payments or relocation advisory services to illegal aliens but does not prohibit notices. Often illegal aliens and legal residents reside together. Giving every resident, legal and illegal, the 90-day notice will assure compliance with the Uniform Act. (24.203)

DID YOU KNOW???

An owner may not prevent authorized agency employees from notifying tenants of the benefits they may be eligible to receive under the Uniform Act. The agency should advise the owner that it is better to explain to the tenants the requirements and obligations for the eligibility for benefits and to advise them that there is no rush to relocate. In situations where the owner is concerned the tenants will move and there will be loss of rental income, the agency may offer to make payments to replace lost rent for vacancies occurring due to relocation for a reasonable period of time. [24.203(b)].

(The above information is per the Uniform Act FAQs #43 & 46.)

If anyone has any relocation stories or experiences that can be shared as a learning experience, please forward them onto Anne Regan or Stephanie Bloch

Please contact us with any questions:

Anne Regan: aregan@thcinc.net

Stephanie Bloch: stephaniebloch@telics.com



Providing Real Estate Solutions for Infrastructure for nearly 50 years!

Right-of-Way | Utilities & Infrastructure | Training

Email contact: stoth@orcolan.com | (p) 888.420.4090

Apply online at www.orcolan.com to join our team.

ORC is an Equal Opportunity Employer.

ORC REAL ESTATE SOLUTIONS
FOR INFRASTRUCTURE



“The **IRWA Young Professionals** Network is focused on building a strong foundation for the next generation of Right of Way Professionals. Ethics, education and encouragement are the nucleus of our organization. Be a part of the initiative!

To find out more and join the mailing list, please contact Bonnie Blalock at bonnie-blalock@duke-energy.com



Integra Realty Resources

Charlotte, NC • Raleigh, NC • Greensboro, NC • Columbia, SC • Charleston, SC

- ◆ Providing appraisal services for highway, utility, and rail corridor projects
- ◆ Expert witness testimony and litigation support
- ◆ Clients include state and municipal governments, along with other public agencies
- ◆ Staff of 30+ valuation professionals, including 16 MAIs

Ranked among the leading property valuation and consulting firms, we are the largest independent firm in our industry in the United States, with local offices from coast to coast and in the Caribbean. IRR offices are led by MAI-designated Senior Managing Directors, industry leaders who have over 25 years, on average, of commercial real estate experience in their local markets. Many of the nation's top financial institutions, developers, corporations, law firms, and government agencies rely on our professional real estate opinions to best understand the value, use, and feasibility of real estate in their market.

> Charlotte

Phil Ward, Jr.
T (704)206-8257
pward@irr.com

John D. Scott, Jr. MAI, MRICS
T (704)206-8258
jscott@irr.com

> Raleigh

Chris R. Morris, MAI, FRICS
T (919)847-1717
cmorris@irr.com

> South Carolina

Tracy J. Bouye, MAI
T (843)446-5729
tbouye@irr.com



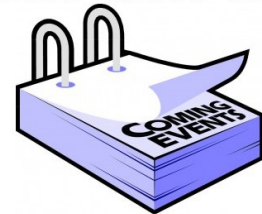


Myrtle Beach April 2018



UPCOMING EVENTS

Save these dates!



	Winter Seminar Q1	Region 6 Spring Forum	Spring Seminar Q2	Annual Chapter 31 BOD Meeting	International Conference	Summer Seminar Q3	Region 6 Fall Forum	Fall Seminar Q4
2018	Greensboro, NC Feb. 8-9, 2018	Myrtle Beach, SC April 2018	Myrtle Beach, SC Apr 12-13, 2018	Charlotte, NC May 2018	Edmonton, AB June 24-27, 2018	Asheville NC Aug 8-9, 2018	Savannah, GA August 2018	Charleston, SC Oct 25-26, 2018
2019	Wilmington, NC Feb. 24, 2019	TBD	Columbia, SC April 2019	Charlotte, NC May 2019	Portland, OR June 9-12, 2019	Greenville, NC August 2019	TBD	Charleston, SC October 2019
2020	Myrtle Beach, SC Feb. 24, 2020	TBD	Raleigh, NC April 2020	TBD	Minneapolis, MN June 21-24, 2020	Waynesville, NC August 2020	TBD	Charleston, SC October 2020
2021	TBD	TBD	TBD	TBD	San Antonio, TX June 24-27, 2021	TBD	TBD	TBD
2022	TBD	TBD	TBD	TBD	Cleveland, OH June 2022	TBD	TBD	TBD